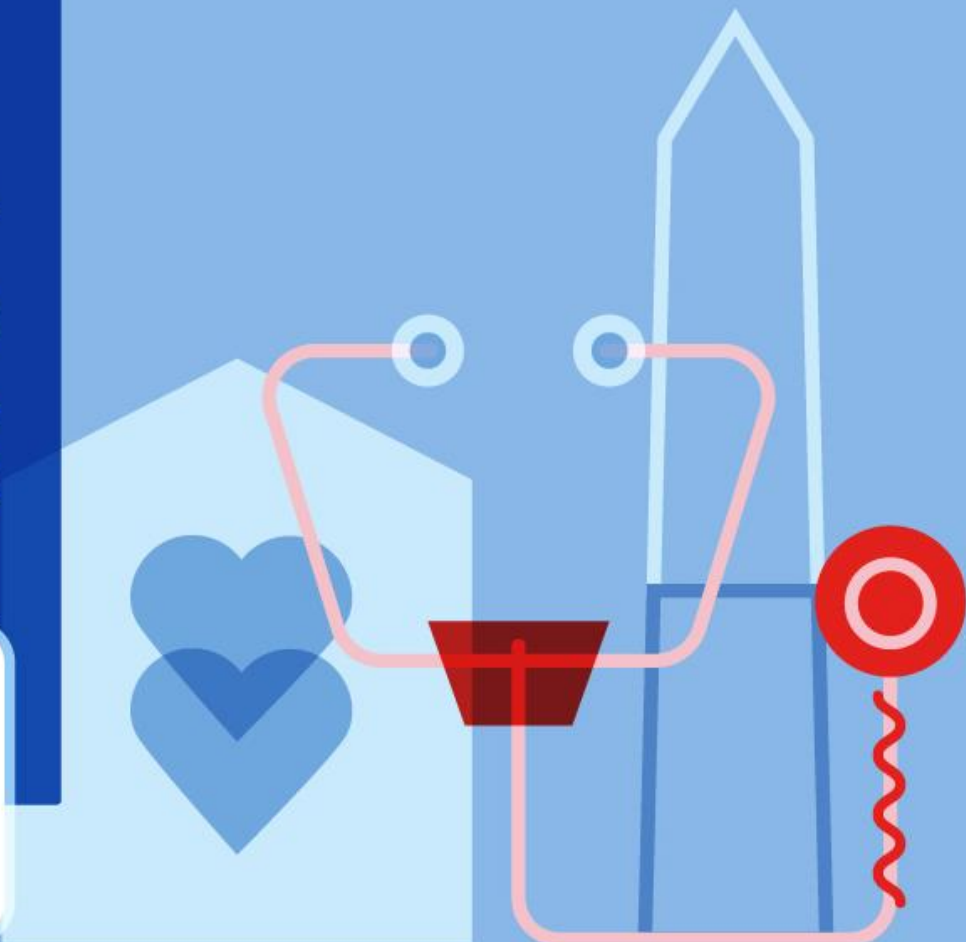
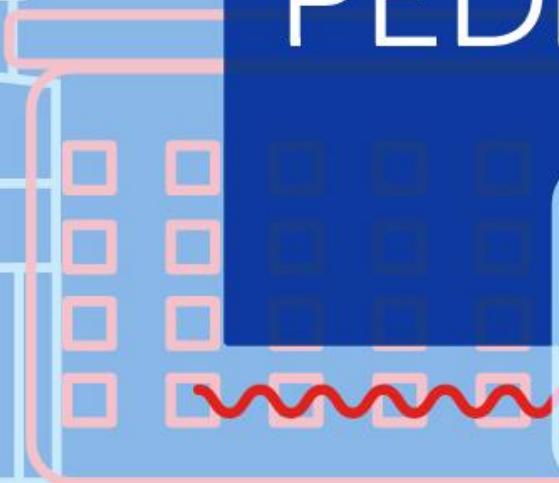
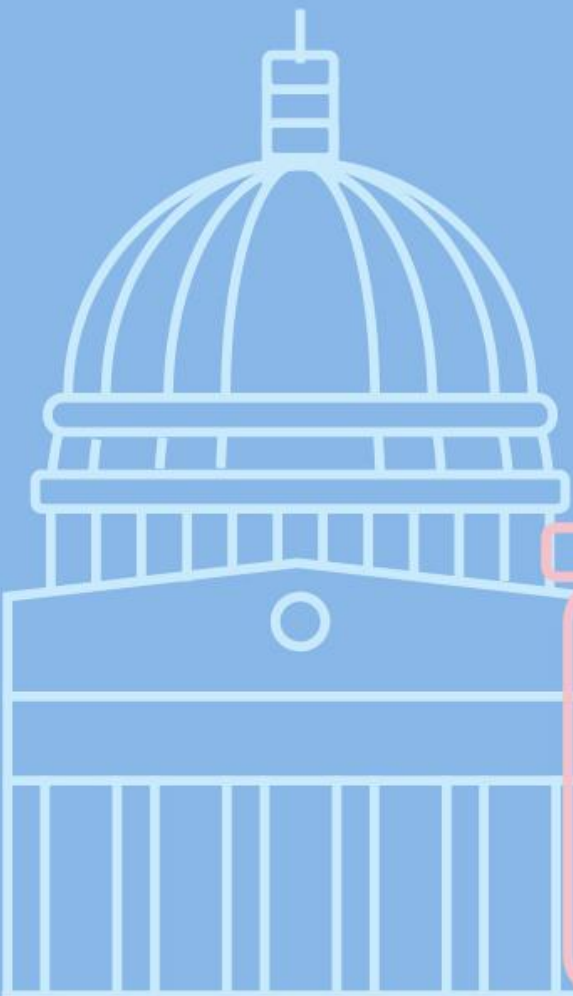




22ND ANNUAL

BUSINESS ^{OF} PEDIATRICS



Innovating for Pediatric Care in the National Capital Region



Dr. Mark Weissman, Executive Medical Director, PHN

Dr. Ellie Hamburger, Medical Director, PHN

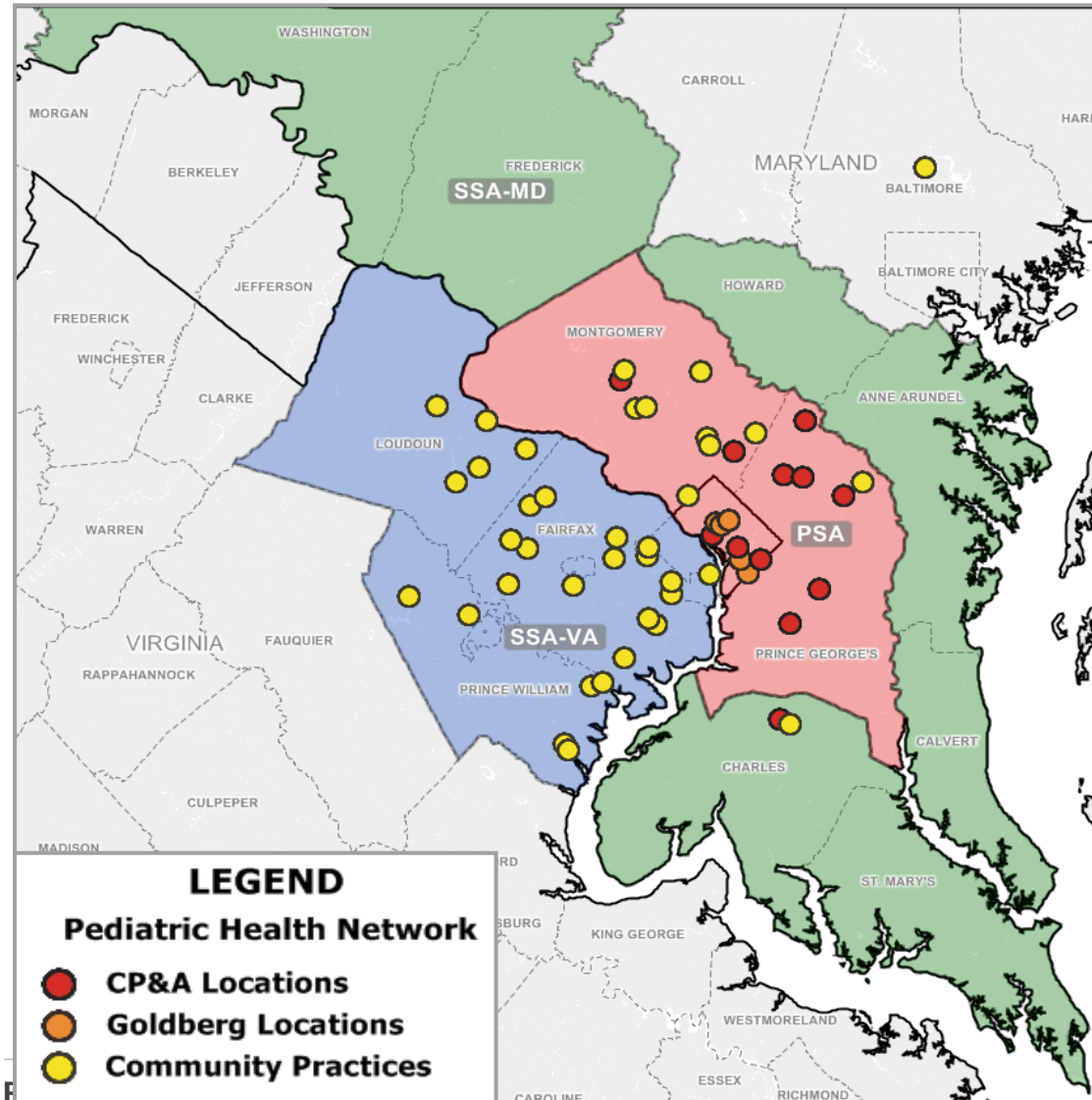
Dr. Dianna Abney, Medical Director, PHN

Pediatric Health Network



Transform the health of our region's children through coordinated and collaborative care among pediatric primary care, specialists, hospitals and community partners.

December 2018 – Initial Recruitment



Practices

39

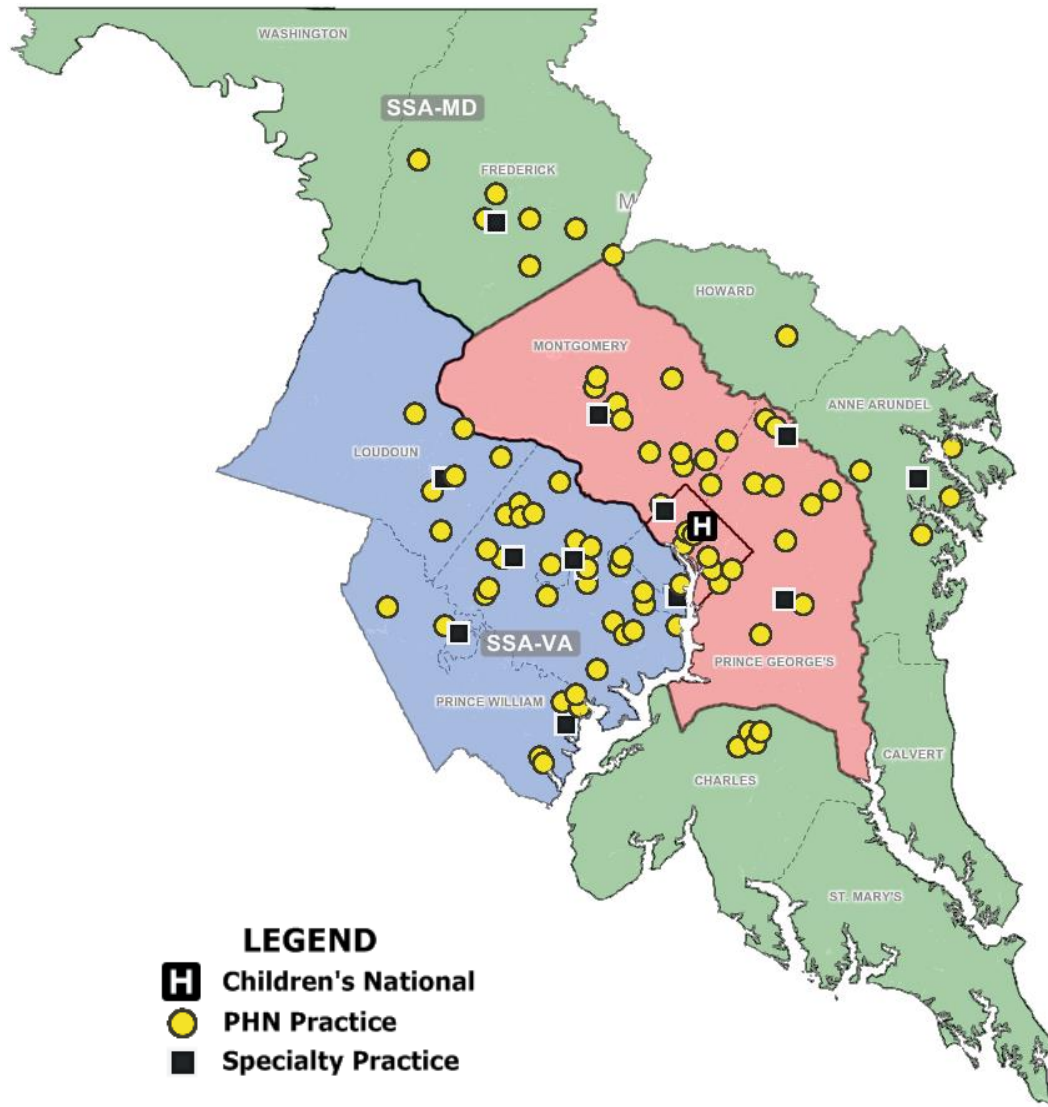
Locations

55

Physicians

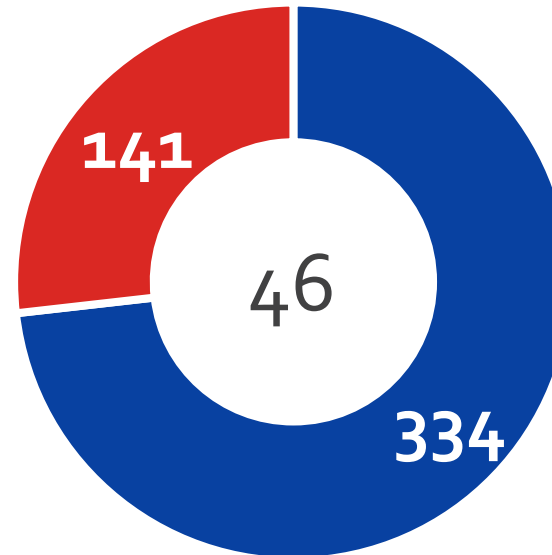
304

December 2019 – A Regional Pediatric Presence



BUSINESS OF PEDIATRICS

Primary Care Physicians



Total Membership



475 Primary Care Physicians

104 Locations

1025 Specialty Care Physicians *

**Includes all CN credentialed providers (Attending, Advanced Practice, Allied Doctoral Clinicians) and Pediatric Specialists of Virginia*

Participating Practices

District

1. Children's National Primary Care (Goldberg Center) (80)
2. Children's Pediatricians & Associates (18)

Maryland

1. Annapolis Pediatrics (35)
2. Cambridge Pediatrics (10)
3. Children First Pediatrics (6)
4. Children First Pediatrics, LLC (3)
5. Children's Pediatricians & Associates, Bowie (3)
6. Children's Pediatricians & Associates , Clinton (7)
7. Children's Pediatricians & Associates, College Park /Laurel (6)
8. Children's Pediatricians & Associates, Gaithersburg (8)
9. Children's Pediatricians & Associates, Greenbelt (4)
10. Children's Pediatricians & Associates, Silver Spring (7)

Maryland (cont.)

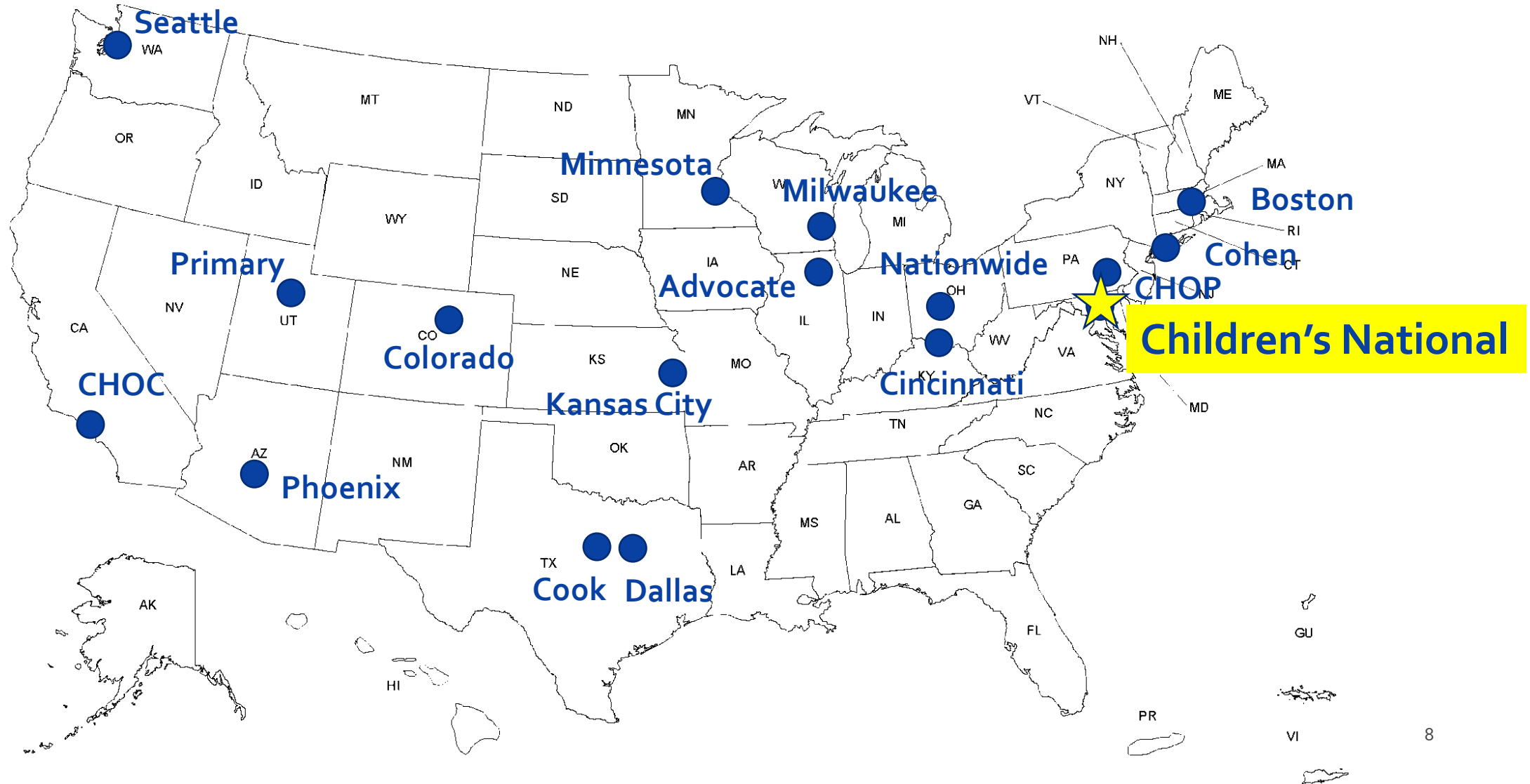
11. Children's Pediatricians & Associates , Upper Marlboro /Waldorf (5)
12. Clark Pediatrics (1)
13. Drs. Chhabra and Sait, MD,PA (4)
14. Frederick County Pediatrics (5)
15. Friendship Pediatrics (3)
16. Gateway Pediatrics, PA (4)
17. Hirsch Pediatrics (1)
18. Laurel Children's Clinic (1)
19. Pediatric & Adolescent Care, P.A. (7)
20. Pediatric Assoc., Montgomery County (15)
21. Pediatric Care of Rockville (8)
22. Regina George, MD, PA (1)
23. The Pediatric Center of Frederick (23)
24. Waldorf Pediatrics (3)

Participating Practices

Virginia

1. Advanced Pediatrics (9)
2. All Pediatrics (17)
3. Boulevard Center Pediatrics (1)
4. Capital Area Pediatrics (44)
5. Children First (1)
6. Crestwood Pediatric Assoc (Trusted Doctors-4)
7. Einstein Pediatrics (Trusted Doctors-4)
8. Fairfax Pediatrics (Trusted Doctors-18)
9. Farrell Pediatrics/South Riding Pediatrics (Trusted Doctors- 13)
10. Kids First Pediatrics (3)
11. Nova Pediatrics and Young Adult Medicine (12)
12. Pediatrics and Newborn Care (1)
13. Pediatric Associates of Alexandria (12)
14. Reston Town Center Pediatrics (11)
15. The Kidz Docs (Trusted Doctors-8)
16. The Pediatric Group (Trusted Doctors-18)
17. Town Pediatrics (5)
18. Union Mill Pediatrics (4)
19. Virginia Pediatric Group (17)
20. West End Pediatrics (2)

Movement to Value in Pediatrics



United States Healthcare – The Ongoing Crisis of Quality and Cost

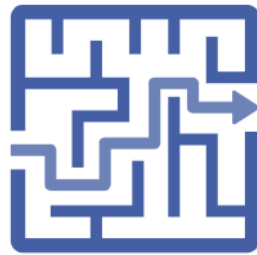
While some argue that a transformation of our system is well underway, the reality is that we continue to grapple with profound challenges.



Care seeking behaviors
are evolving...



Health disparities
persist...



Access to care
remains challenging...

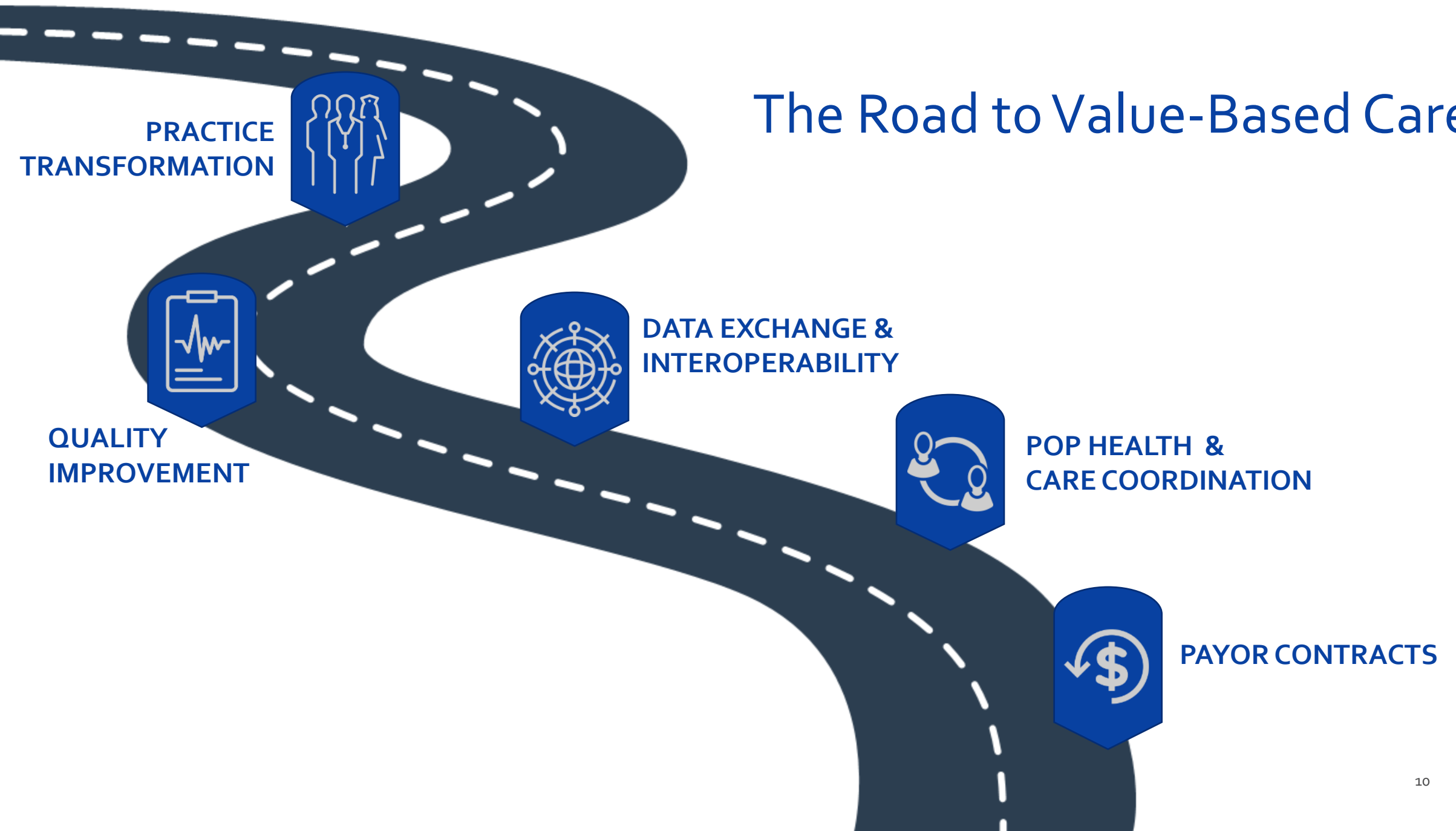


Prices are too high!
Health care now
near 18% of GDP...



Models of care
delivery are changing.

The Road to Value-Based Care



Board of Directors

Community Physicians



Betsy Watts, MD
Capital Area Pediatrics
Board Chair



Leah Brasch, MD
Friendship Pediatrics



Susan Chaitovitz, MD
The Pediatric Center of
Frederick



Sandy Chung, MD
Fairfax Pediatrics



Michael Hopper, MD
Pediatric Associate of Alexandria



Annette Bartley-Satuyi, MD
Children's First LLC



Michael Caplan, MD
ALL Pediatrics



Jeannine Clark, MD
Clark & Pettus-Bellamy
Pediatrics



Cynthia Fishman, MD
Children First



Jill Troilo, MD
Pediatric Care of Rockville

Children's Physicians



Marc DiFazio, MD
Neuro



Kathleen Kadow, MD
CP&A



Ian Leibowitz, MD
GI



Ben Martin, MD
Ortho



Asha Payne, MD
ED



Brian Stone, MD
Neo

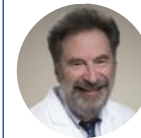
Children's Admin



Alec King
CFO



Rahul Shah, MD
CQO



Mark Weissman, MD
EMD



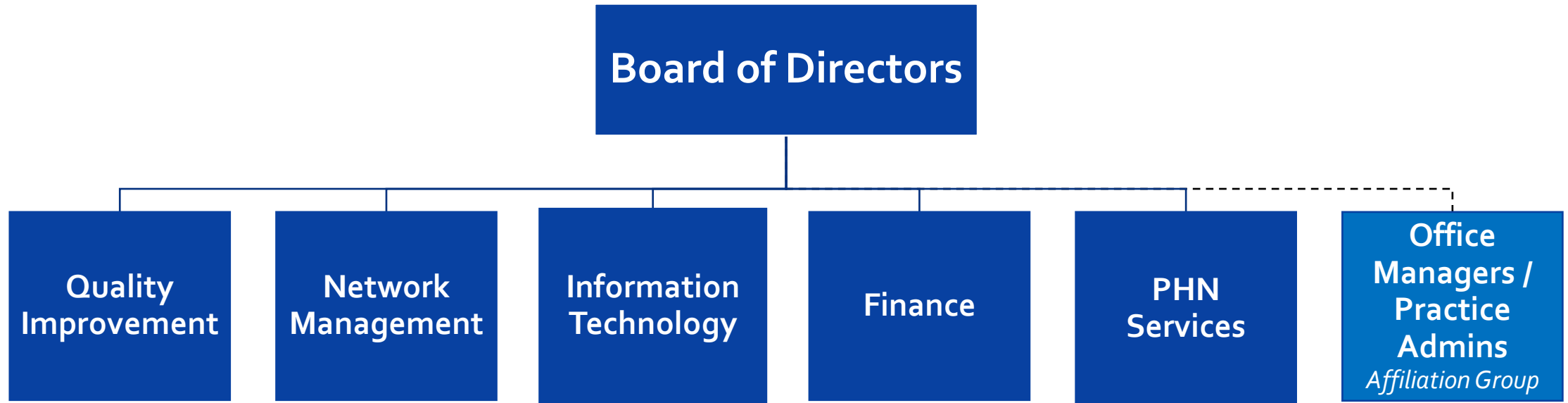
Kurt Newman, MD*
CEO Children's National
non-voting member

Accountable Executive



Denice Cora-Bramble, MD
CMO

Community Leadership



PHN Quality Improvement Committee



Ellie Hamburger, MD

Co-Chair
Medical Director, PHN
Medical Director, CP&A



Ian Leibowitz, MD

Co-Chair
Chair GI, Children's National Hospital;
Pediatric Specialists of Virginia

Community



Vince Ascrizzi, MD

Reston Town Center
Pediatrics



Tuere Hughes, MD

Cambridge Pediatrics



Cindy Fishman, MD

Children First Pediatrics



Nair Maya, MD

Capital Area
Pediatrics



Terisa Flick, MD

Pediatric Associates –
Montgomery County



Susan Chaitovitz, MD

The Pediatric Center
of Frederick



Linda Goldstein, MD

Friendship Pediatrics



Vijay Srinivasa, MD

Fairfax Pediatric
Associates

Children's National



Cara Biddle, MD, MPH

Assoc Div Chief, General
Peds & Community Health



Kathleen Kadow, MD

CP&A, Silver Spring



Ed Fox, MD, MPH

Goldberg Center, IMPACT
DC Asthma Clinic

Specialty



Marc DiFazio, MD

Director, Mont City Regional
Outpatient Centers, Neurology



Asha Payne, MD

Emergency Medicine Specialist



Brian Stone, MD

Pediatric Outreach Center of
Hospital-Based Specialties,
Neonatology

Network Management Committee



Dianna Abney, MD
Co-Chair
Medical Director, PHN



Betsy Watts, MD
Co-Chair
Board Chair, PHN
Capital Area Pediatrics

Community Physicians



Jill Troilo, MD
Pediatric Care of
Rockville



Leah Brasch, MD
Friendship Pediatrics



Paula Fergusson, MD
Kids First Pediatrics



Annette Satuyi, MD
Children First Pediatrics

CN Physicians



Cliff Galanis, MD
CP&A Bowie

*Seeking 1 additional
member*

Children's National Staff



Todd Kirby
Executive Lead, Strategy
and Business
Development



Susan Muma
Director of Marketing
and Physician Relations



Veta Ferguson
Director of Medical Staff
Services

Specialists

*Seeking 1 additional
member*

Information Technology Committee



Sandy Chung, MD
Co-Chair
Medical Director, PHN



Rahul Shah, MD
Co-Chair
VP CHIEF QUAL & SAFETY OFFICER
Surgical Care

PHN Staff



Lisa Jones
IT Director

Children's National / Cerner



Matt MacVey
Vice President, Bear Institute,
Children's National

Athena	ECW	Intergy	Office Practicum	Other
Debbie Regalario	Sonya Burroughs & Caroline Brozak	Susan Cheng	Paula Cress	<i>Seeking 1 additional member</i>

Finance Committee



Alec King, MBA
EVP and CFO,
Children's National



Terry Lindquist, MBA
Executive Director, PHN

Community



Paul Feinberg, MD
The Pediatric Center of Frederick



Michael Hopper, MD
Pediatric Associates of Alexandria

CN Physicians



Benjamin Martin, MD
Associate Chief, Division of
Orthopedic Surgery and
Sports Medicine



Brian Stone, MD, MBA
Pediatric Outreach Center
of Hospital-Based
Specialties, Neonatology

CN Administration



Aldwin Lindsay, MBA
VP, Payor Financial Relations

Office Manager's/Practice Administrator's Steering Committee



Rachel Bakersmith
Co-Chair
Practice Administrator,
Children First



Wendy Evans
Co-Chair
COO, Capital Area Pediatrics

Maryland Practices	Virginia Practices	Children's National	Pediatric Health Network
Valerie Allen, Office Manager Cambridge Pediatrics	Nabil Falik, Business Manager Pediatric Associates of Alexandria	Carolina Imani-Hamidi, Manager, Physician Outreach & Marketing	Dianna Abney, MD, Medical Director
Melissa Graves, Practice Administrator Gateway Pediatrics	Anita Gohel, Office Manager Boulevard Center Pediatrics	Melissa Rojas, Clinic Operations Manager Goldberg Center	Caroline Brozak, CIQN Manager
Theresa Kallon, Practice Manager Children First, LLC	Neal Weese Practice Administrator ALL Pediatrics		Denise Campbell, Provider Relations Manager
Martha Velasquez, Office Manager Friendship Pediatrics			

Leadership Team

Medical Directors



Mark Weissman, MD
Executive Medical Director



Sandy Chung, MD
Informatics



Dianna Abney, MD
Network Development



Ellie Hamburger, MD
Quality Improvement

Management



Terry Lindquist
Executive Director

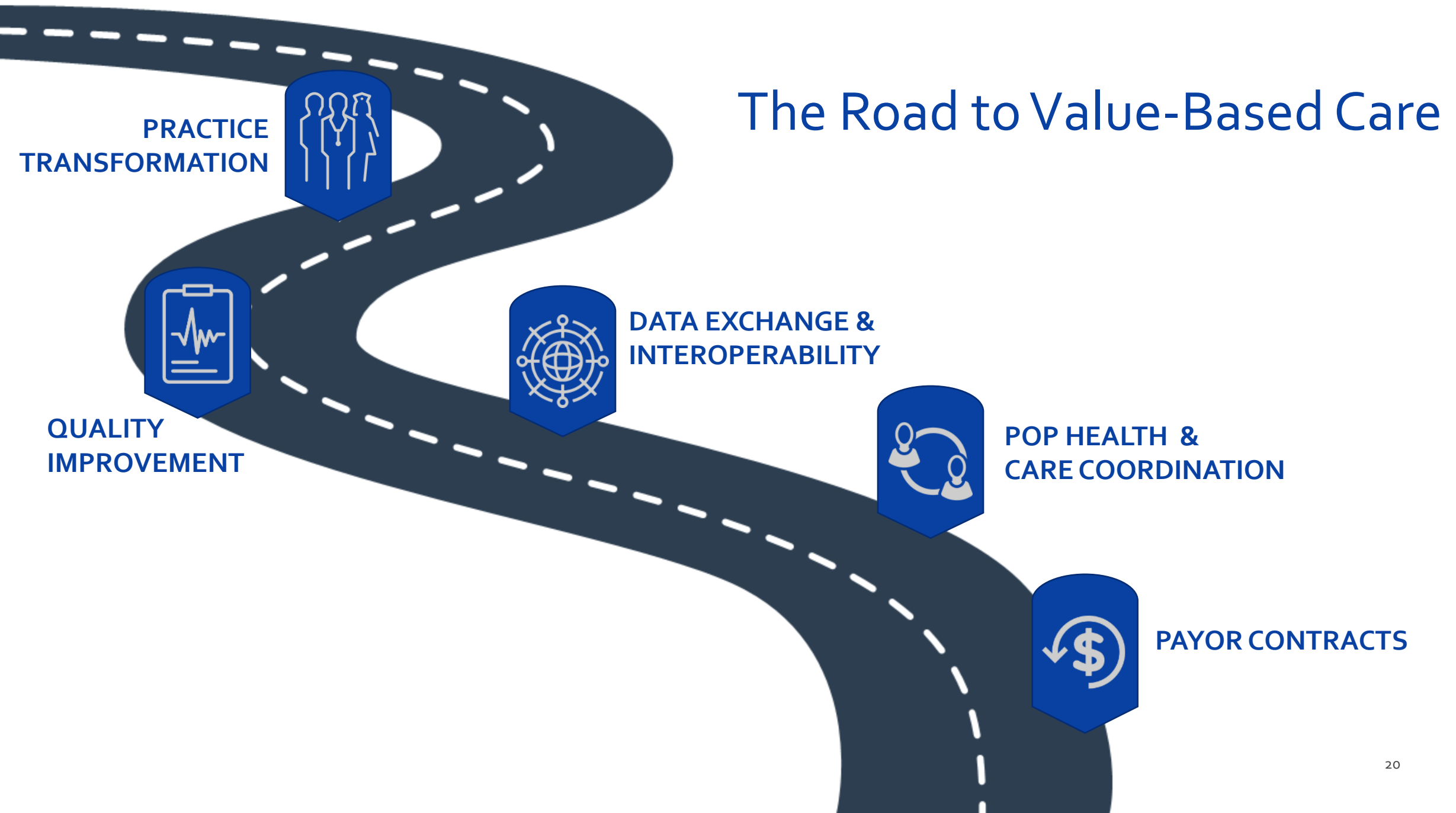


Betty Cronin
Project Manager

Changing the Way We Do Business



The Road to Value-Based Care



PHN Quality Improvement Initiatives

PHN Quality Measures

- Starting with 9 HEDIS measures relevant to regional value-based contracts

PHN Collaborative Care Programs

- Started with Constipation & Concussion
- Focus on Commonly Referred Conditions; Common Chronic Conditions

PHN Educational Programs

- PHN Grand Rounds – starting January 2020
- PHN Online Resources – enduring educational materials

PHN Grand Rounds – Starting in 2020

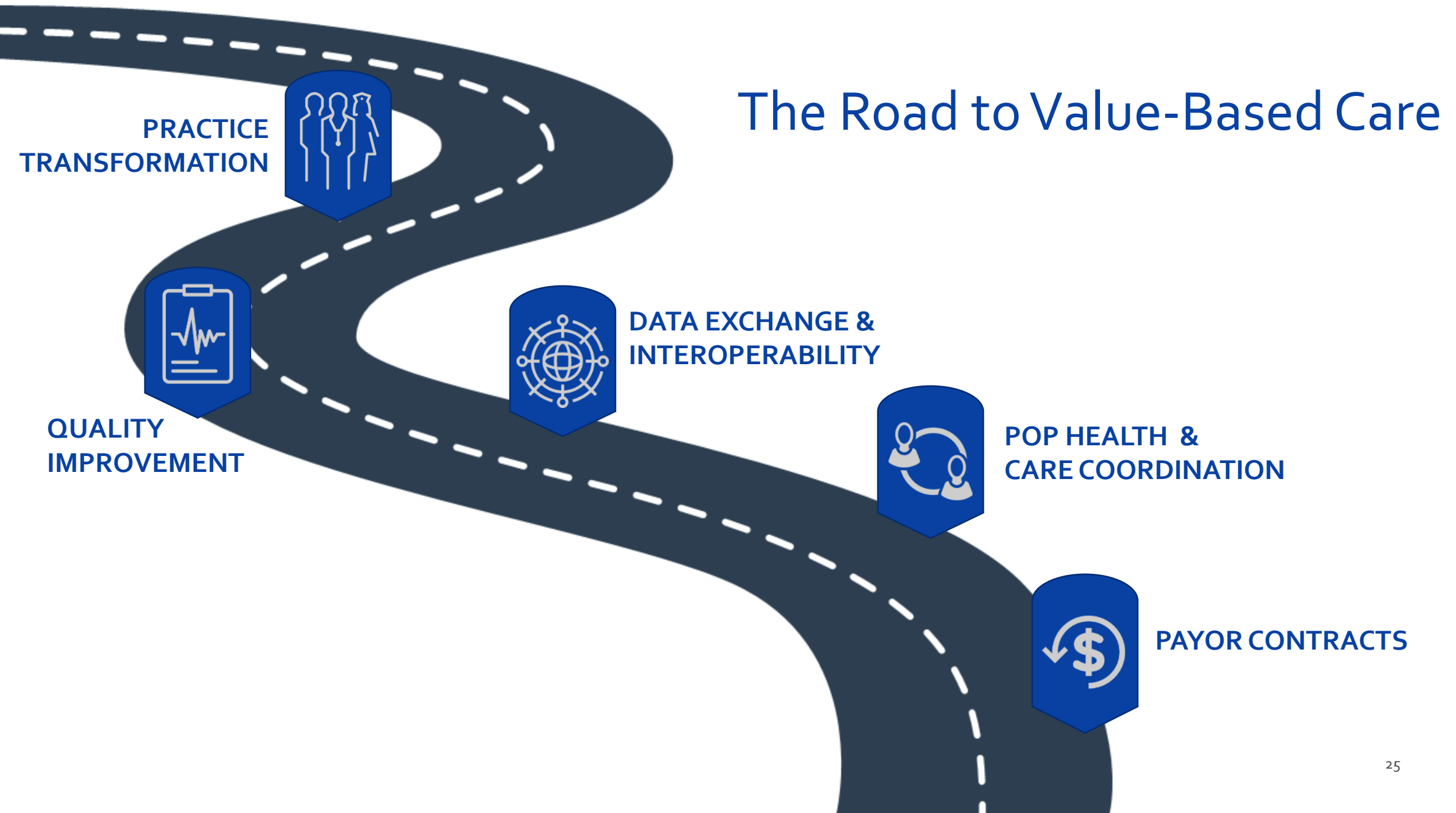
MONTH	TOPIC
JANUARY	Acne: Management Updates
FEBRUARY	Autism
MARCH	Speech Delay: Recognition & Management Throughout Childhood
APRIL	The Gun Violence Epidemic: Our Role in Primary Care
MAY	Adolescent Health: Contraception

Save the Date: Future of Pediatrics 2020

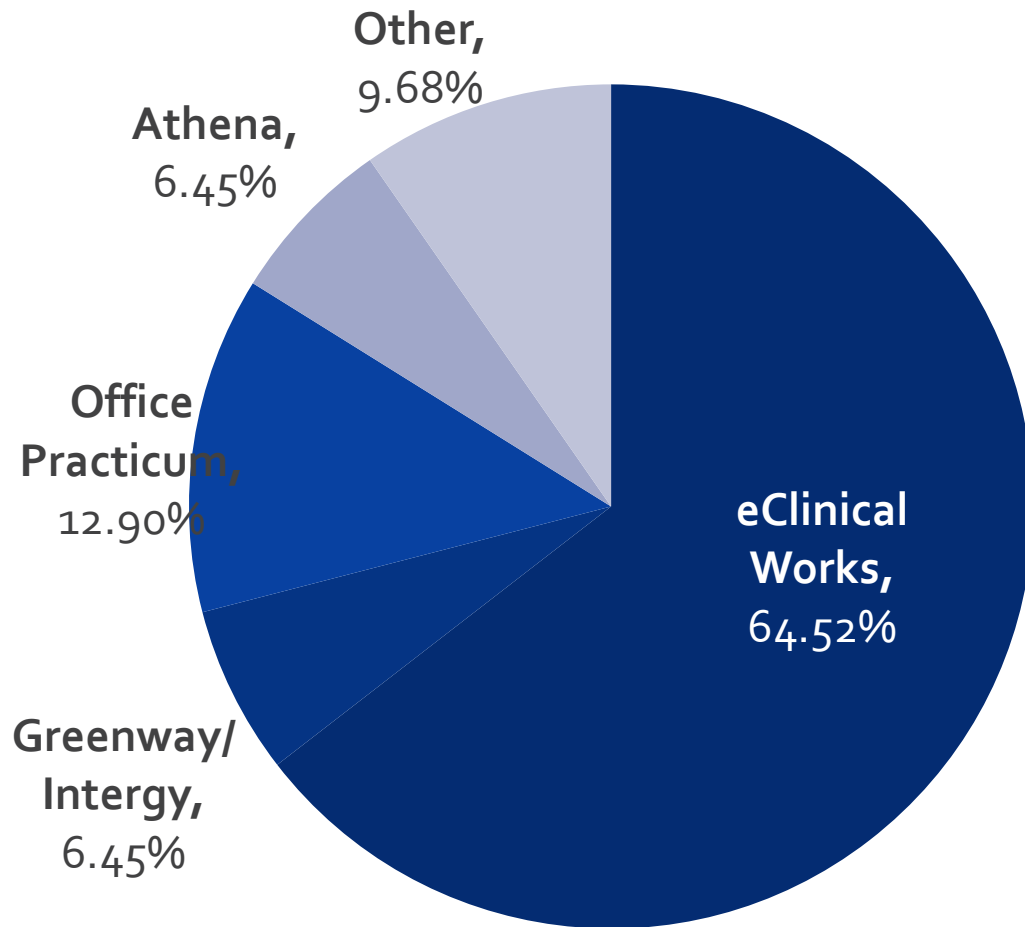


June 16-17, 2020

The Road to Value-Based Care



PHN EMR Distribution

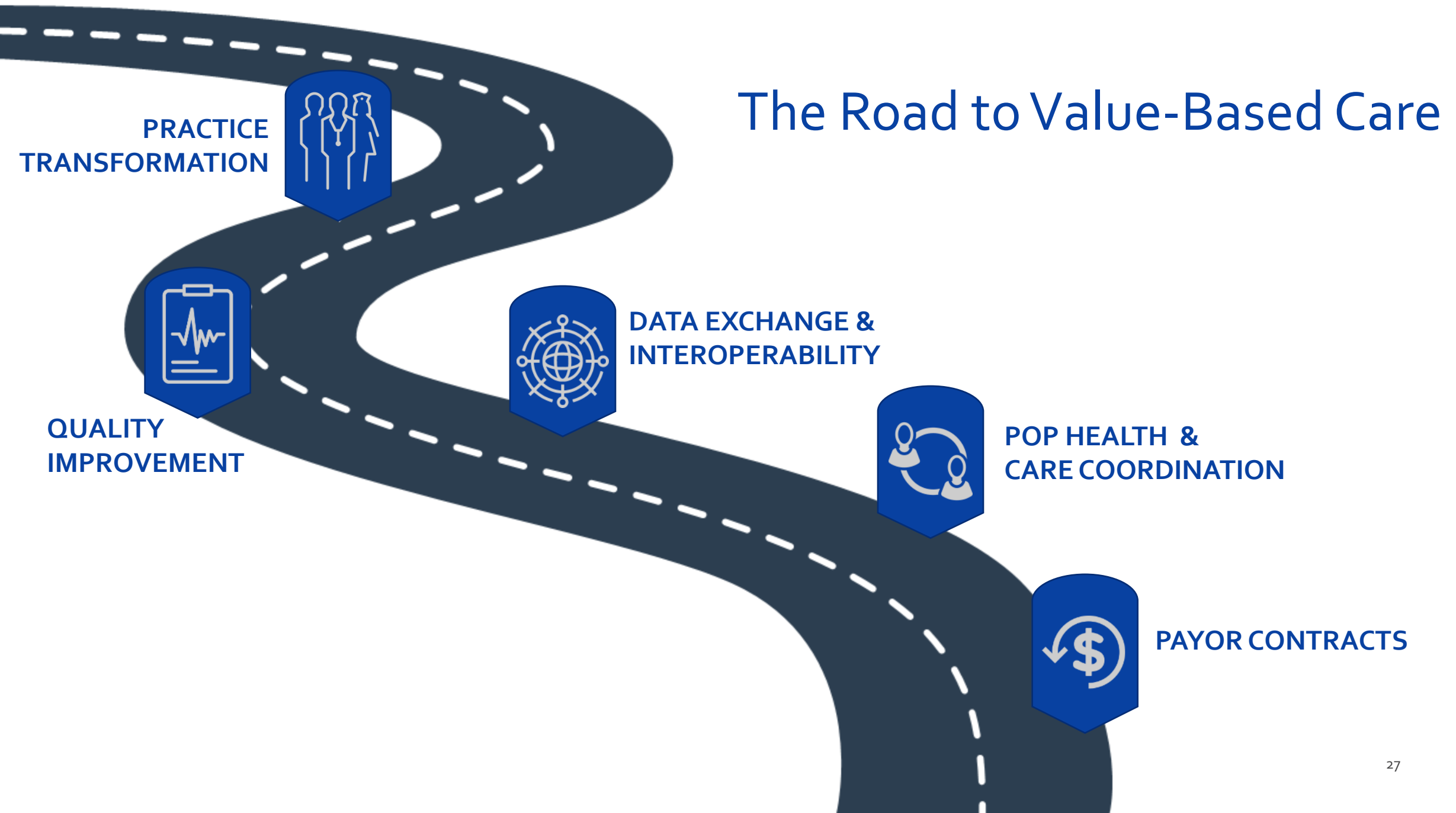


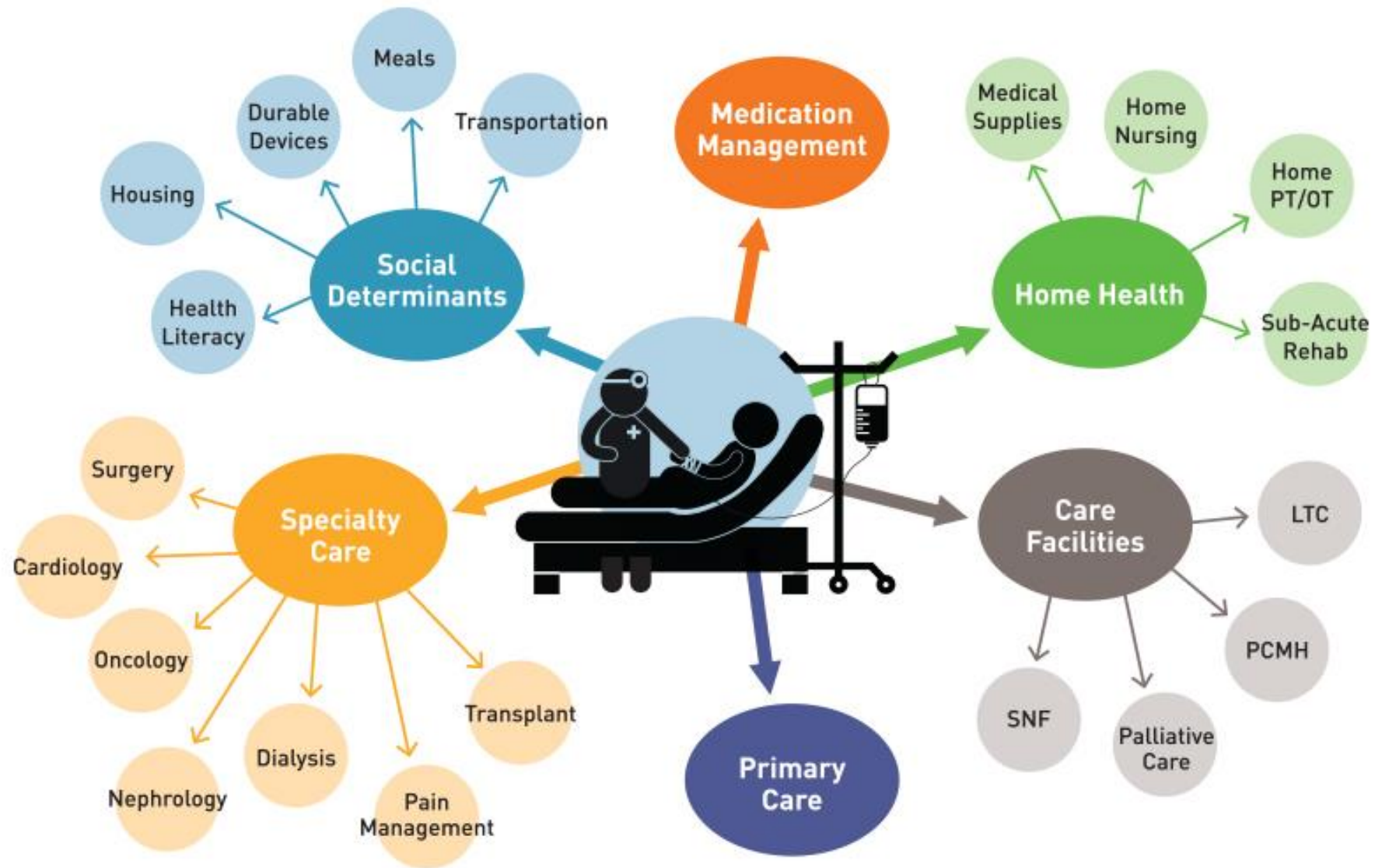
BUSINESS OF PEDIATRICS

2020 Priorities for PHN

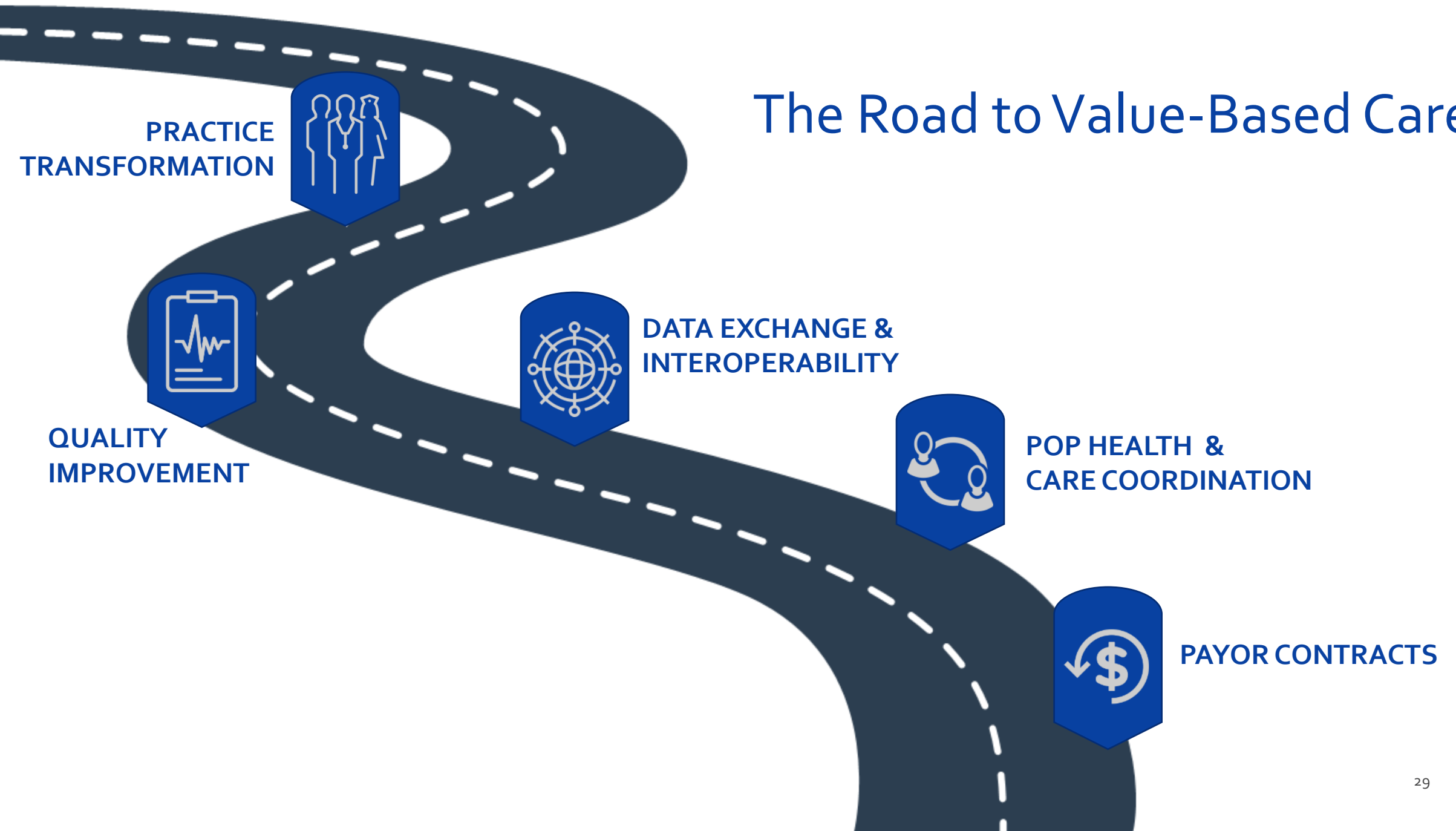
- ☐ Execution of contract with **population health IT vendor**
- ☐ Connect with PHN practice EMRs
- ☐ Data exchange for benchmarking and reporting to advance quality improvement, performance and contracting

The Road to Value-Based Care





The Road to Value-Based Care



PHN Contracting – Guiding Principles

Each contract will be unique, may include different payment mechanisms.

Regardless of contract arrangement, PHN financial management and distribution will:

IMMEDIATE PRIORITIES	• Maximize transparency of flow of funds from payor to PHN, network members
	• Minimize complexity of funds pool distribution
	• Reward fair market value of each stakeholder's contributions
	• Focus on a primary care provider incentive program
	• Establish pathway for financial sustainability through infrastructure, reserves

Discussions Underway



Next Steps for PHN Practices

PRACTICE TRANSFORMATION



- Practice visits
- Communication and feedback loops

QUALITY IMPROVEMENT



- Participation in Quality programs
- Rollout of HEDIS dashboard
- Benchmarking

DATA EXCHANGE & INTEROPERABILITY



- Establish data connectivity
- Performance monitoring and reporting

POP HEALTH & CARE COORDINATION



- Identify complex patients and care gaps
- Management of chronic conditions
- Care compacts

PAYOR CONTRACTS



- Value-based contracts
- Funds flow model

The Road Ahead

***Fully integrated,
regional pediatric
network***

amazon

Coming soon!

*Complete integration
of CNHN and CIQN
into PHN*

*Execute value-
based contracts*

*Rollout Pop Health IT
solution, HEDIS dashboard*

*Specialist engagement
and alignment,
care compact*

*Continuing ed,
Grand Rounds*

*Onboard
practices to
HEDIS dashboard*

***Rollout Quality
initiatives***



For More Information, please visit:
PediatricHealthNetwork.org

Benchmarking PHN Practice Resources



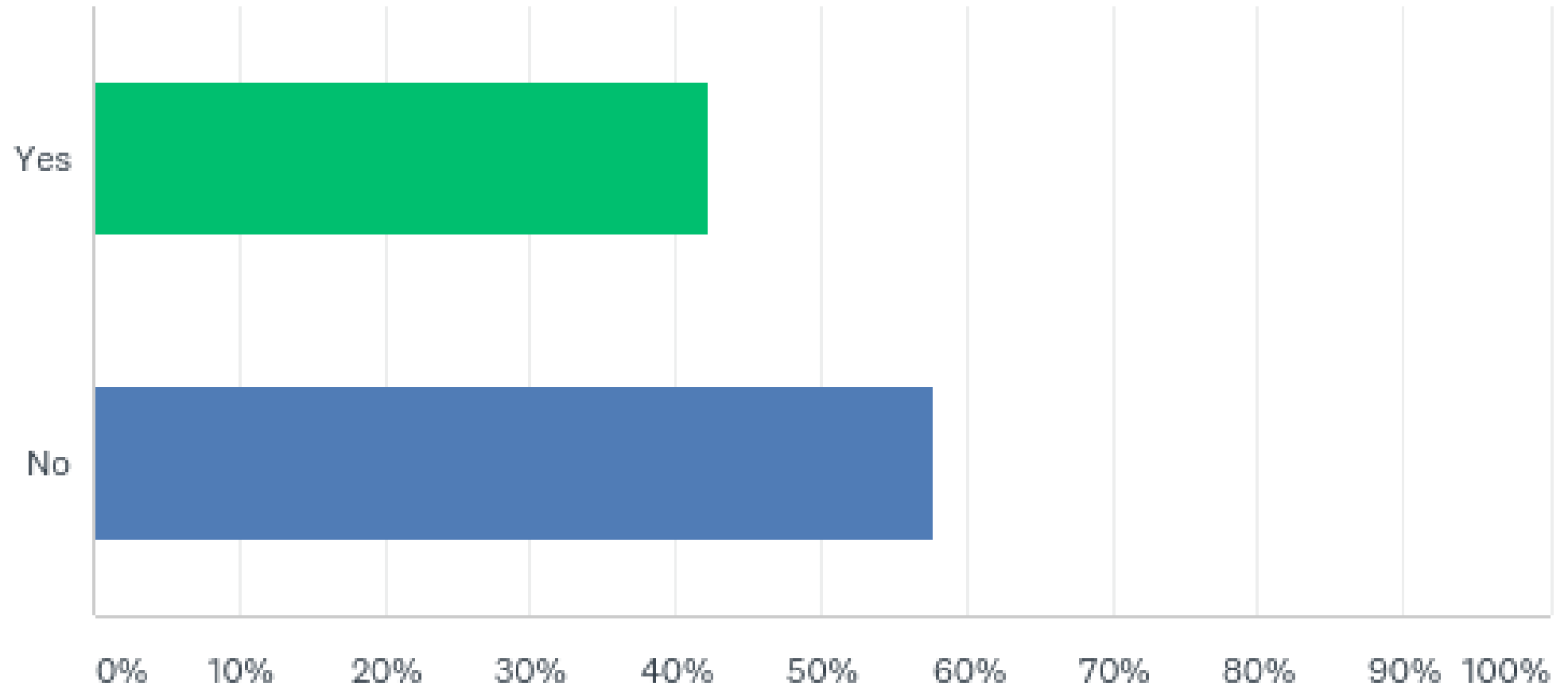
Ellie Hamburger, Medical Director, Quality Improvement

Telemedicine



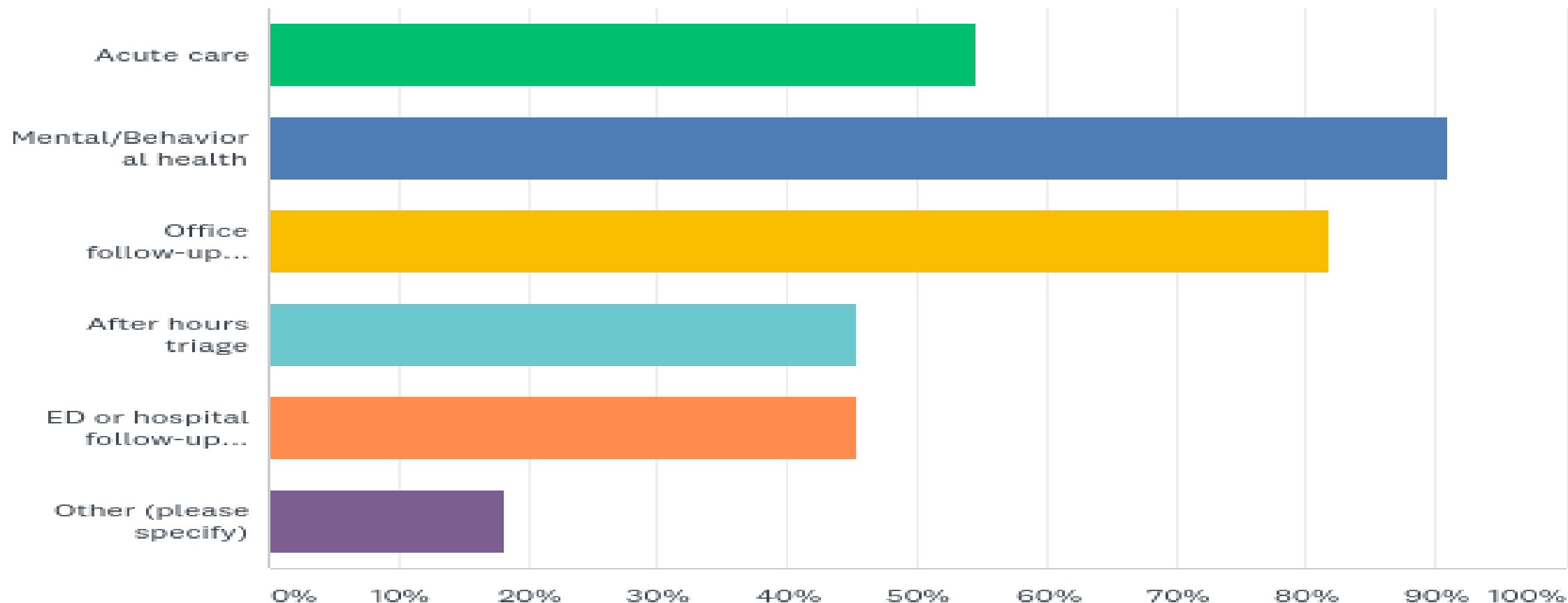
Is your practice providing telemedicine services?

(26 responses)



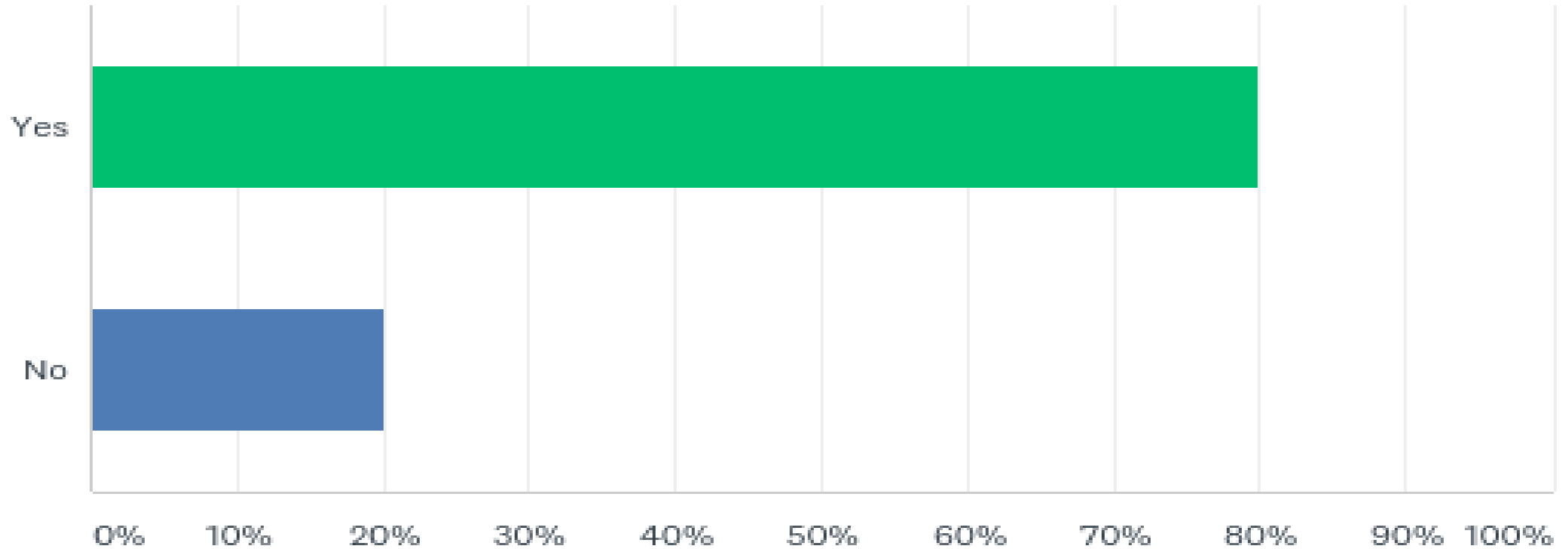
What kind of services does your practice provide?

(11 responses)

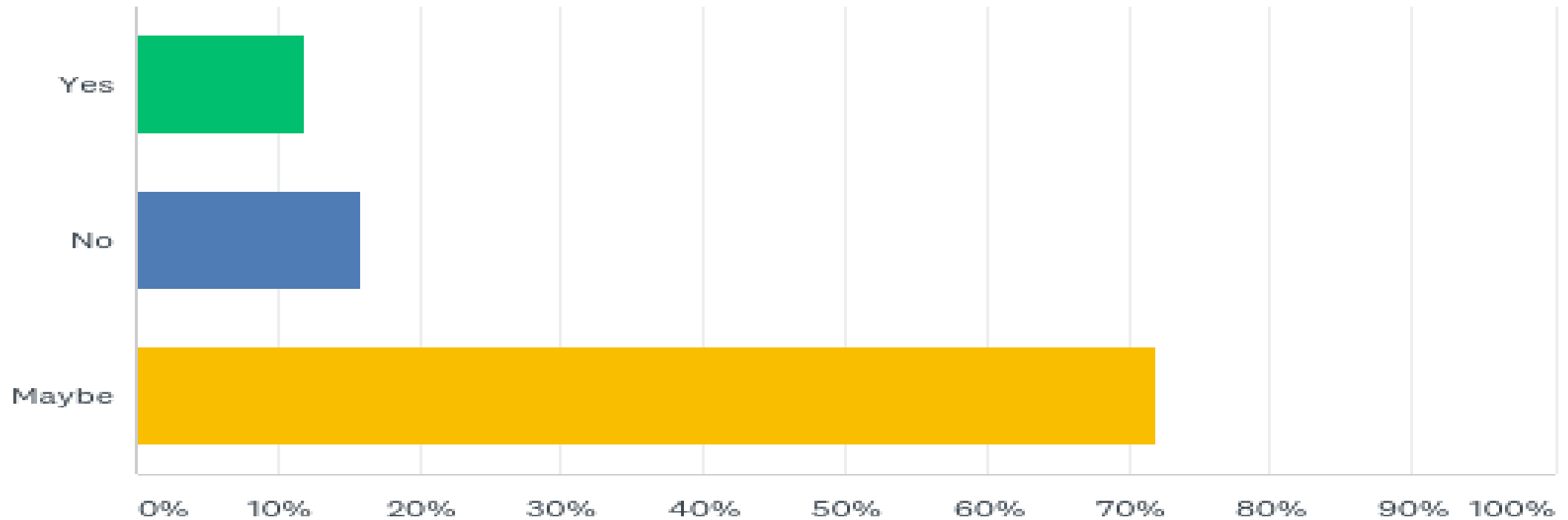


Is your practice interested in starting telemedicine services?

(15 responses)



Is your practice interested in a shared after hours telemedicine service? (25 responses)

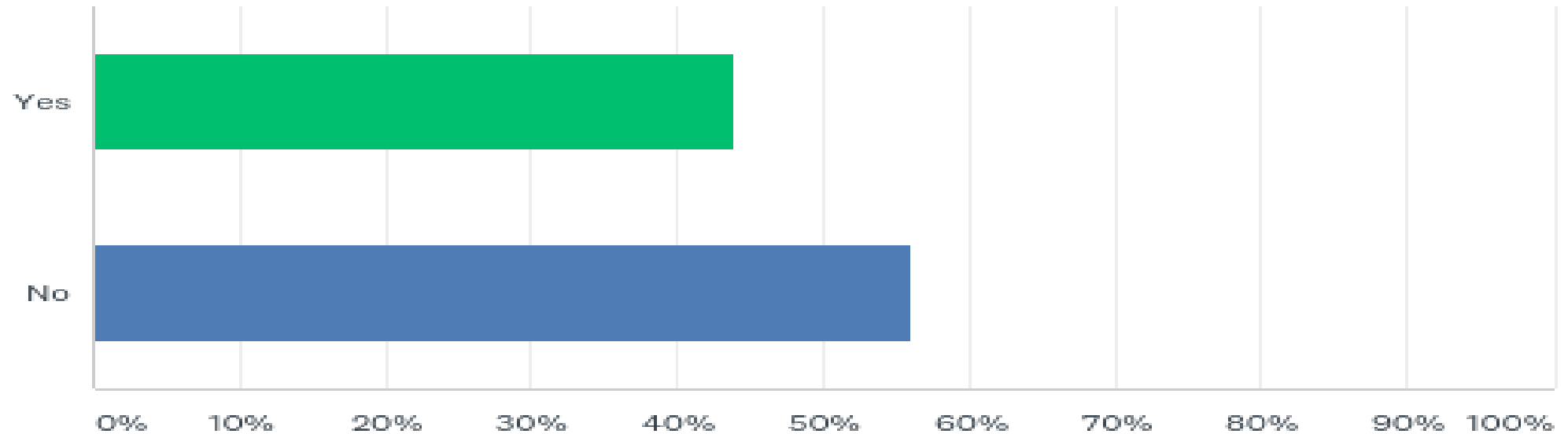


Co-located Resources



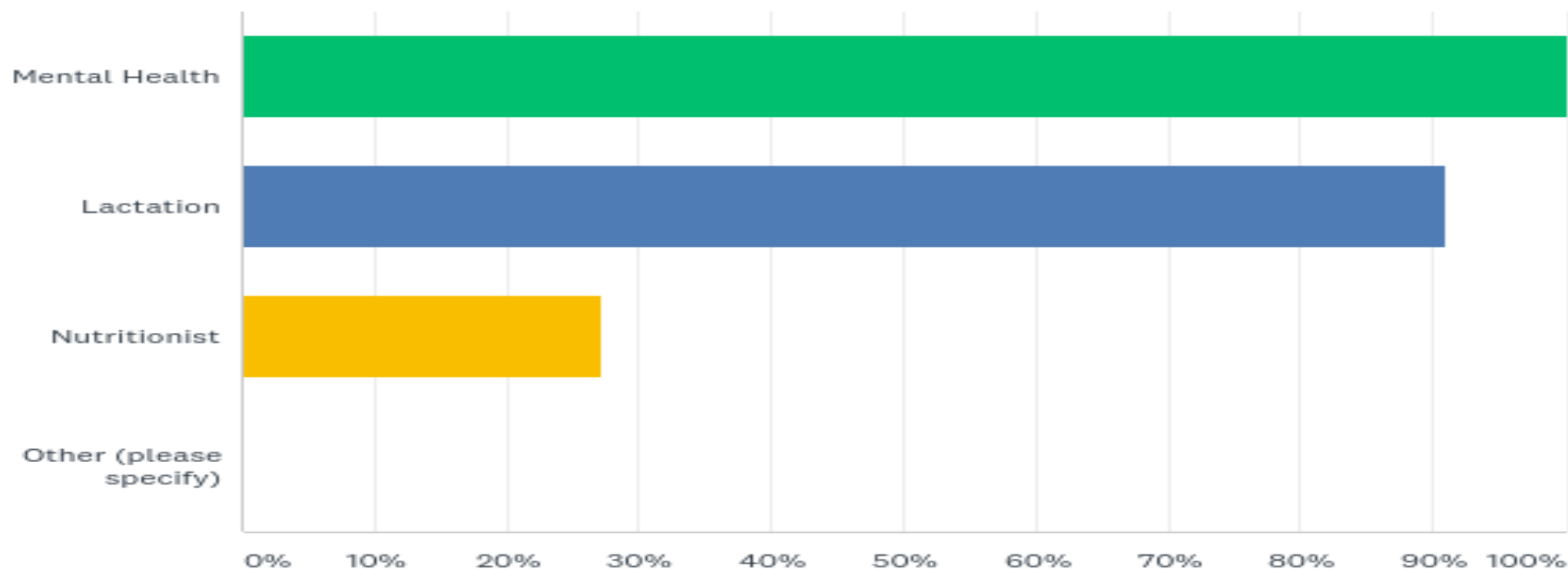
Does your practice offer co-located resources?

(25 responses)



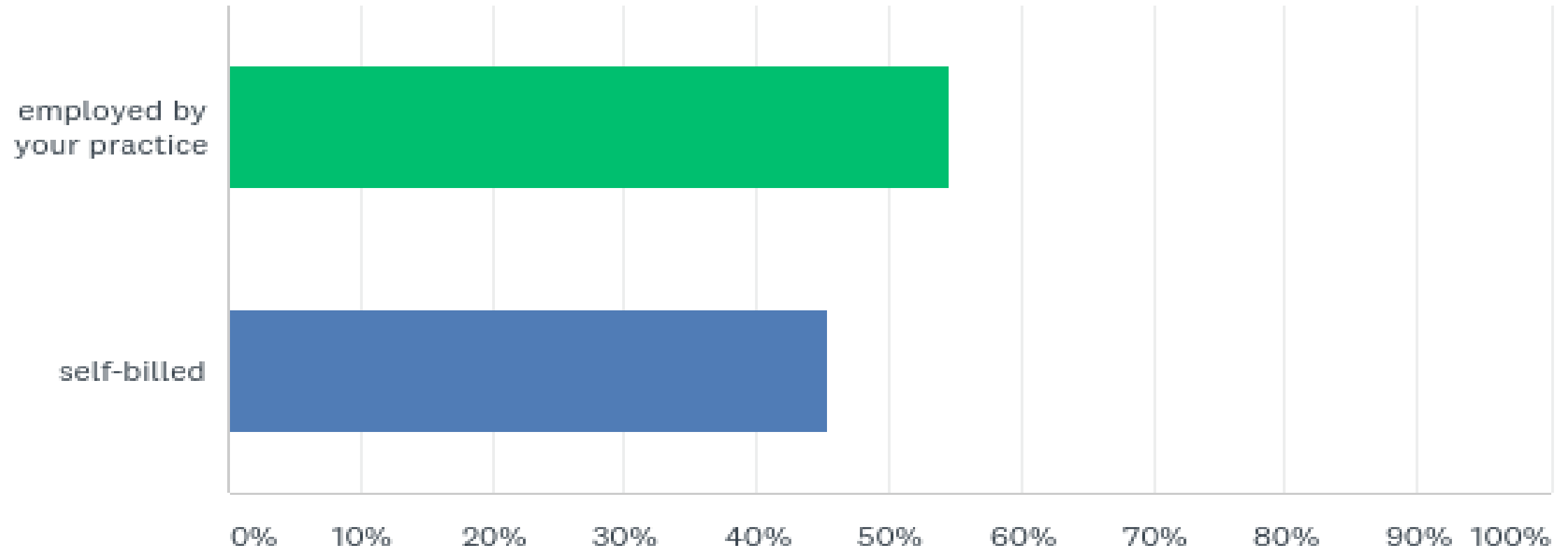
Please select all of the resources that your practice offers

(11 responses)



In regards to billing, please select which one applies?

(11 responses)

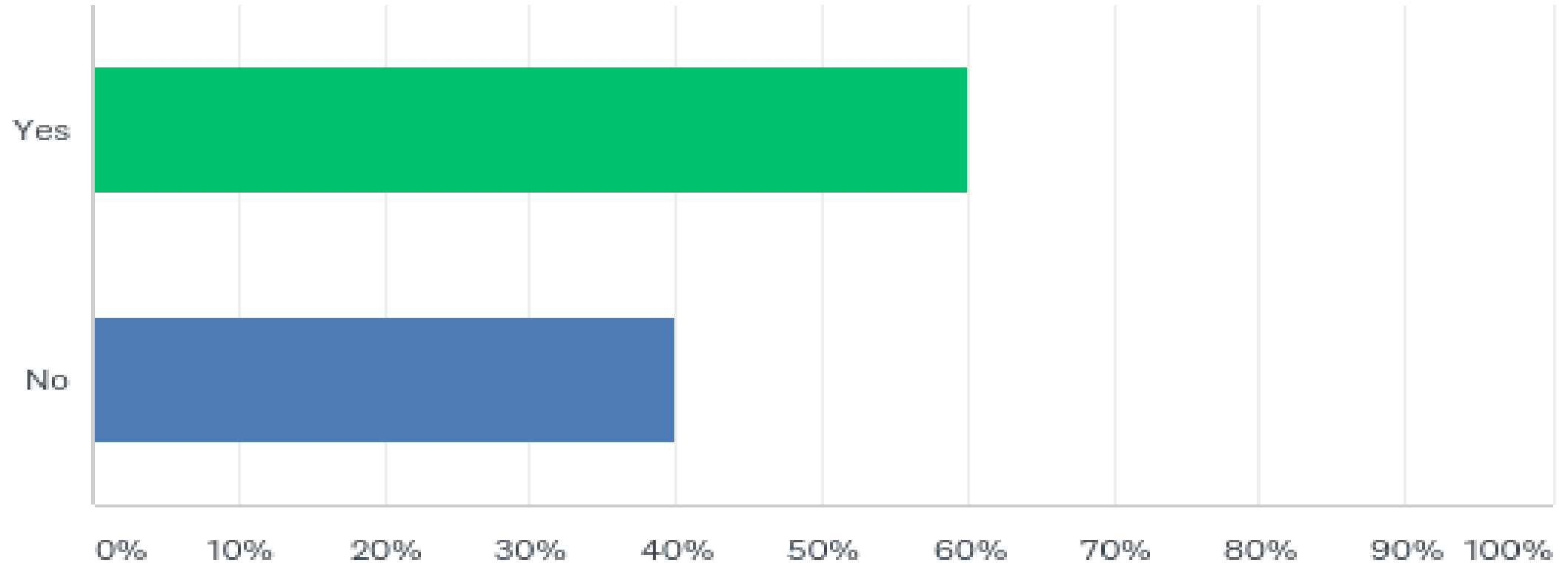


Vision Screening



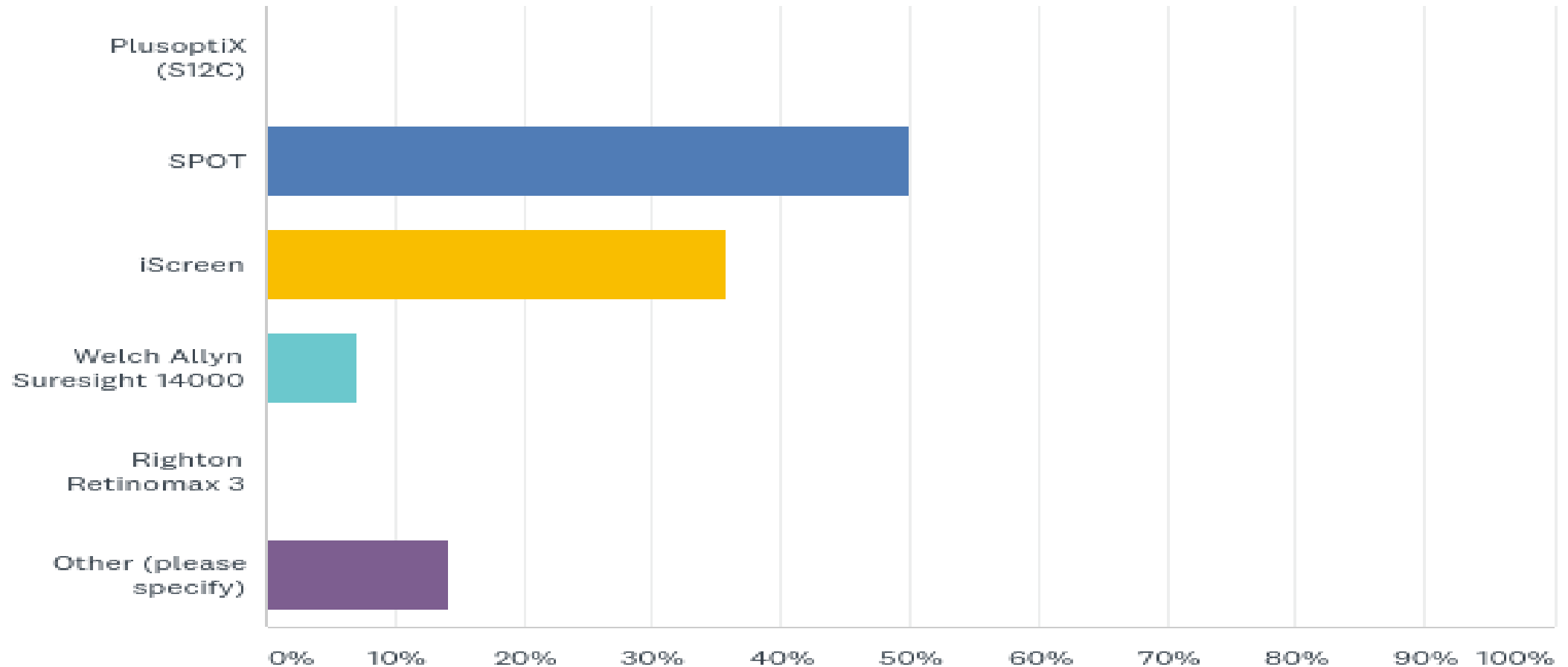
Do you currently provide instrument-based vision screening?

(25 responses)



Which instruments do you utilize?

(14 responses)

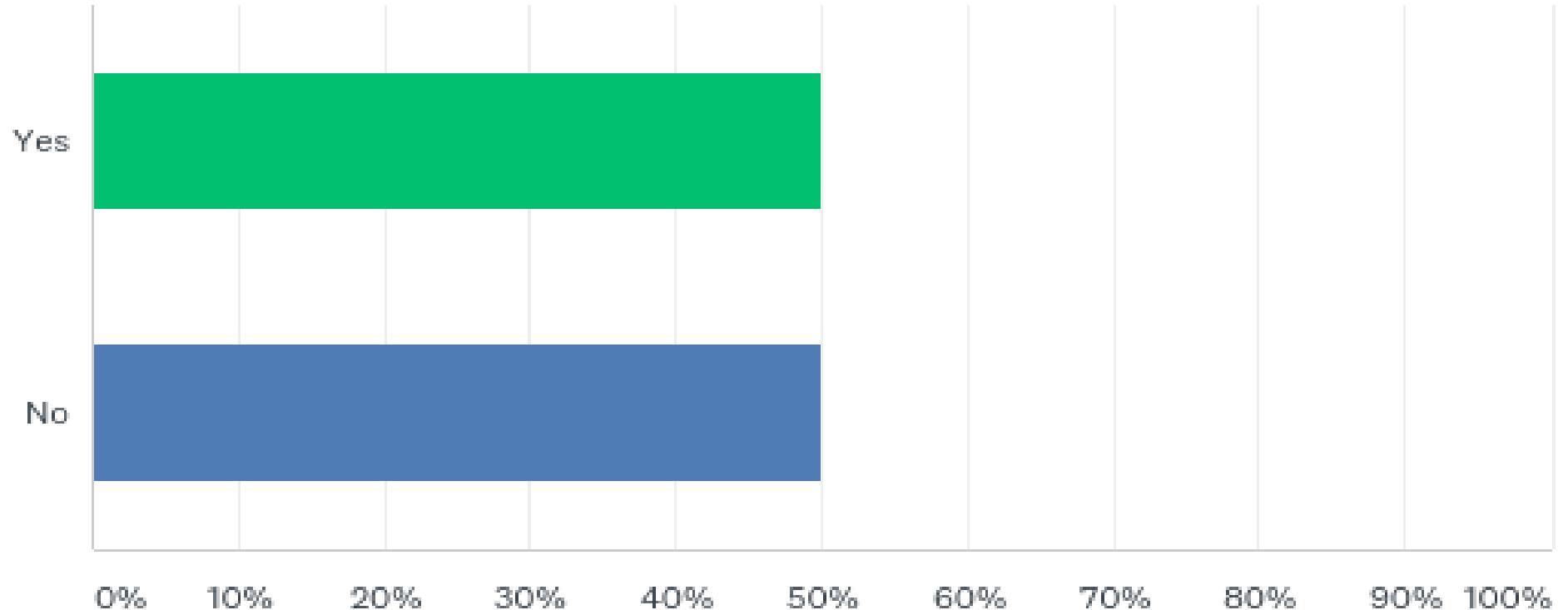


Adolescent Care



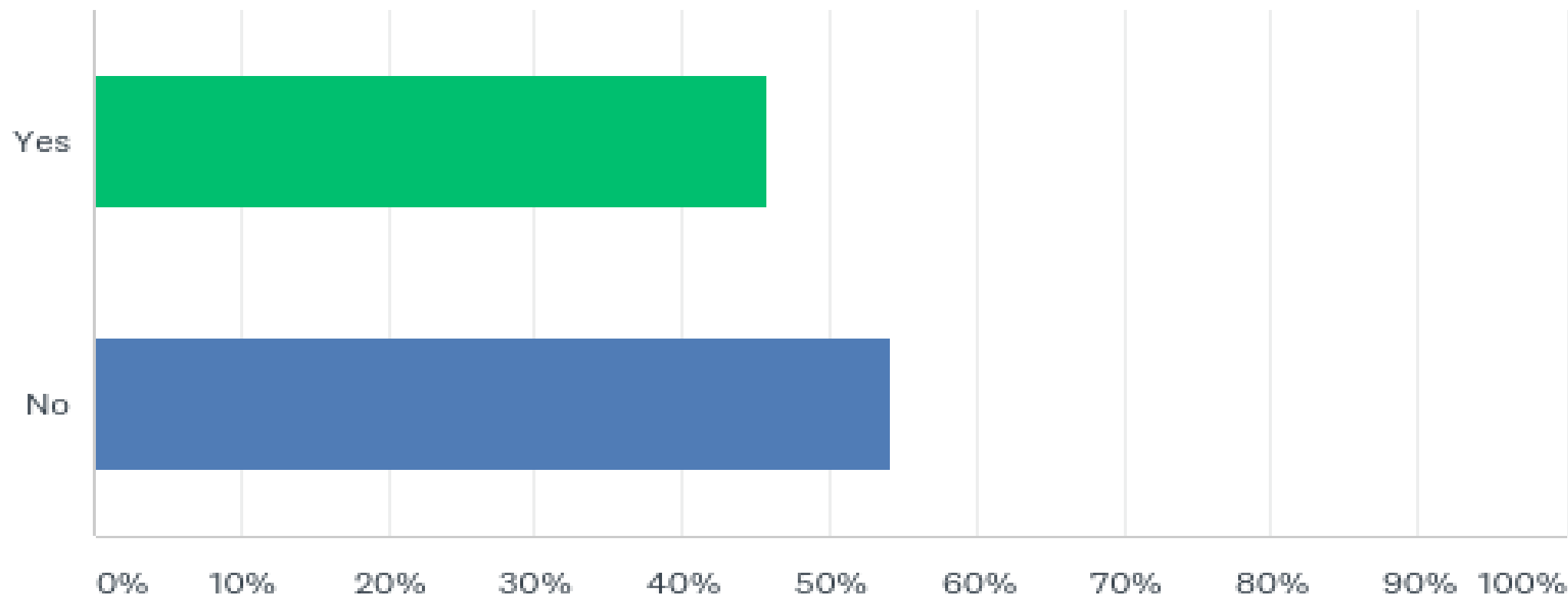
Do you have confidential portal access for adolescents?

(24 Responses)



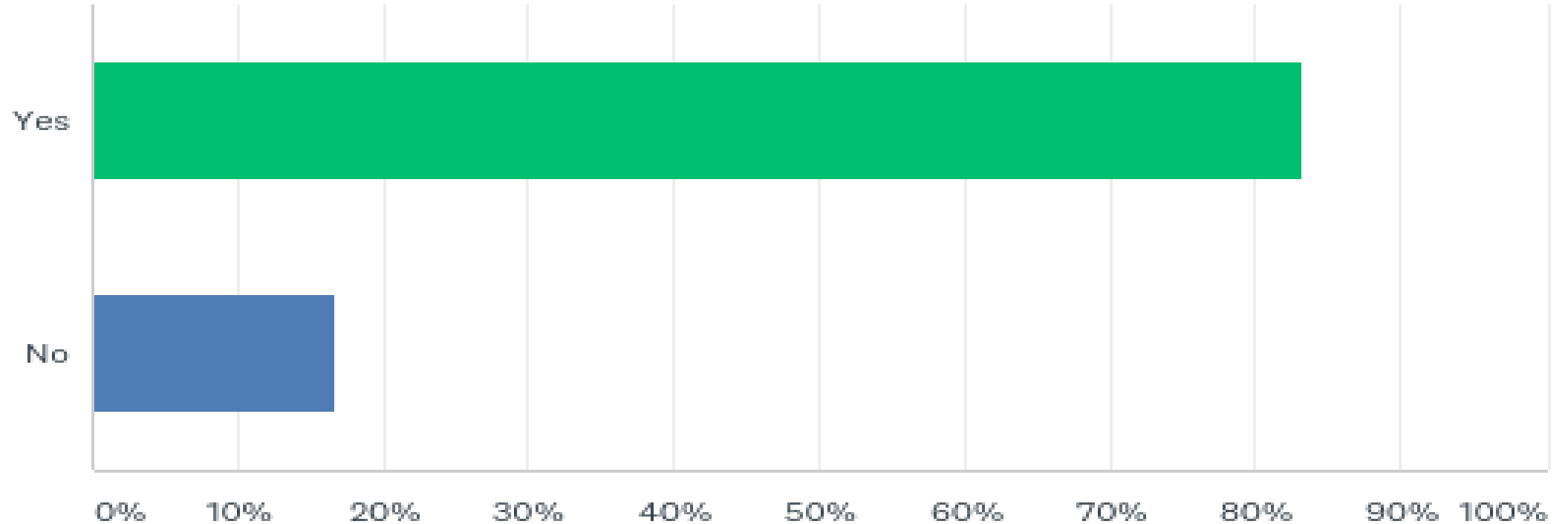
Do you have a confidentiality policy that you provide to adolescents and their parents/guardians?

(20 Responses)



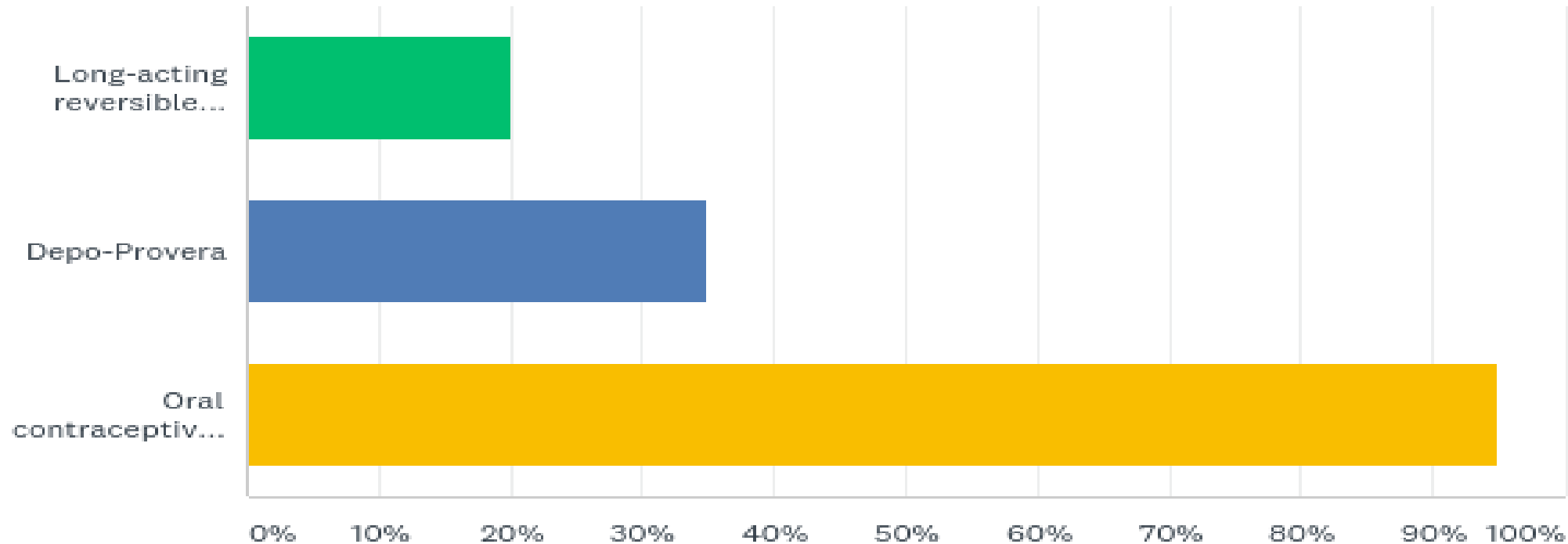
Do you provide contraceptive care?

(24 Responses)



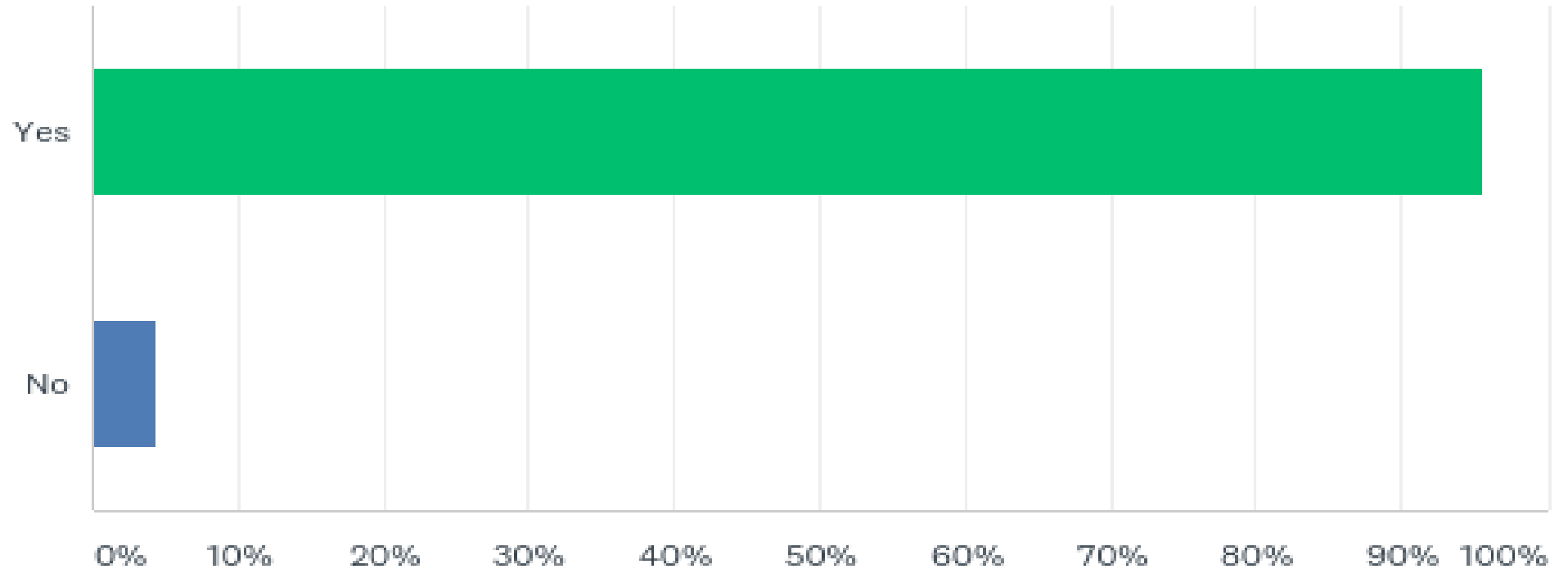
Which of the following contraceptives do you provide?

(20 Responses)



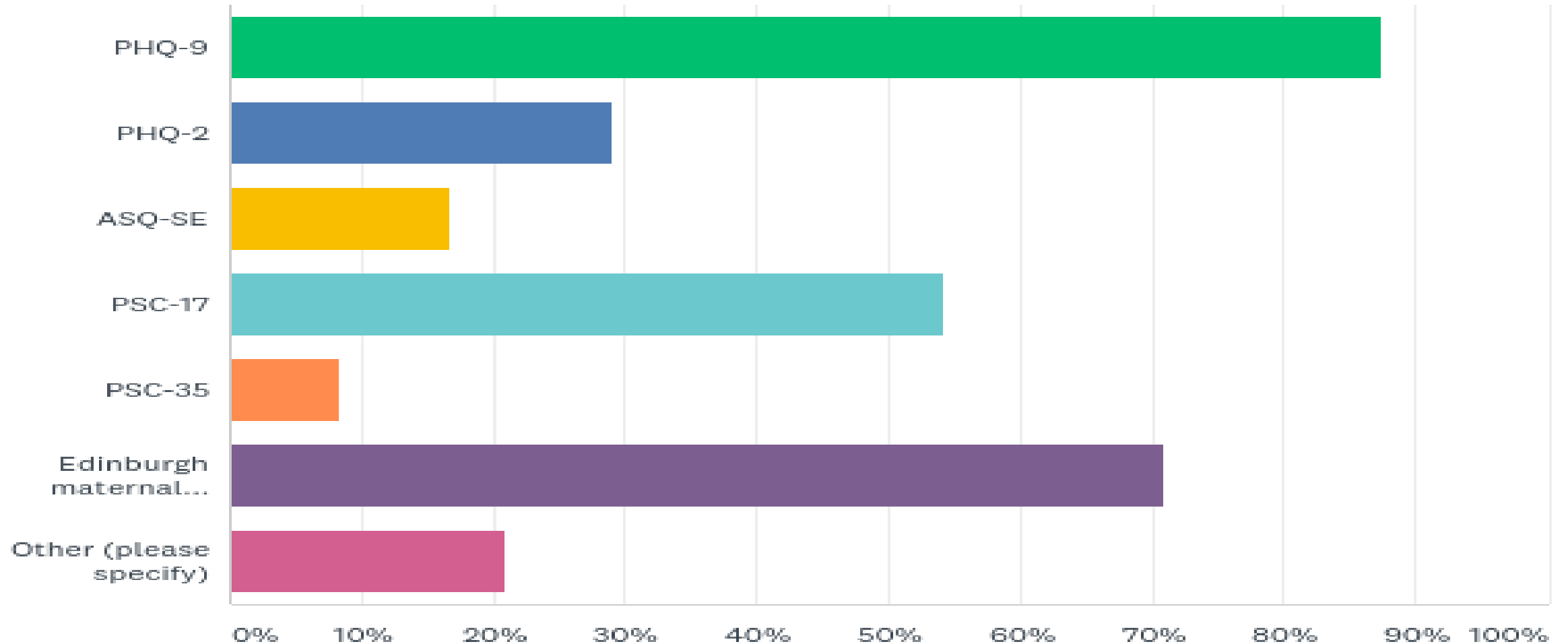
Do you screen for sexually transmitted infections?

(23 Responses)



What mental health screening tools do you use?

(24 Responses)

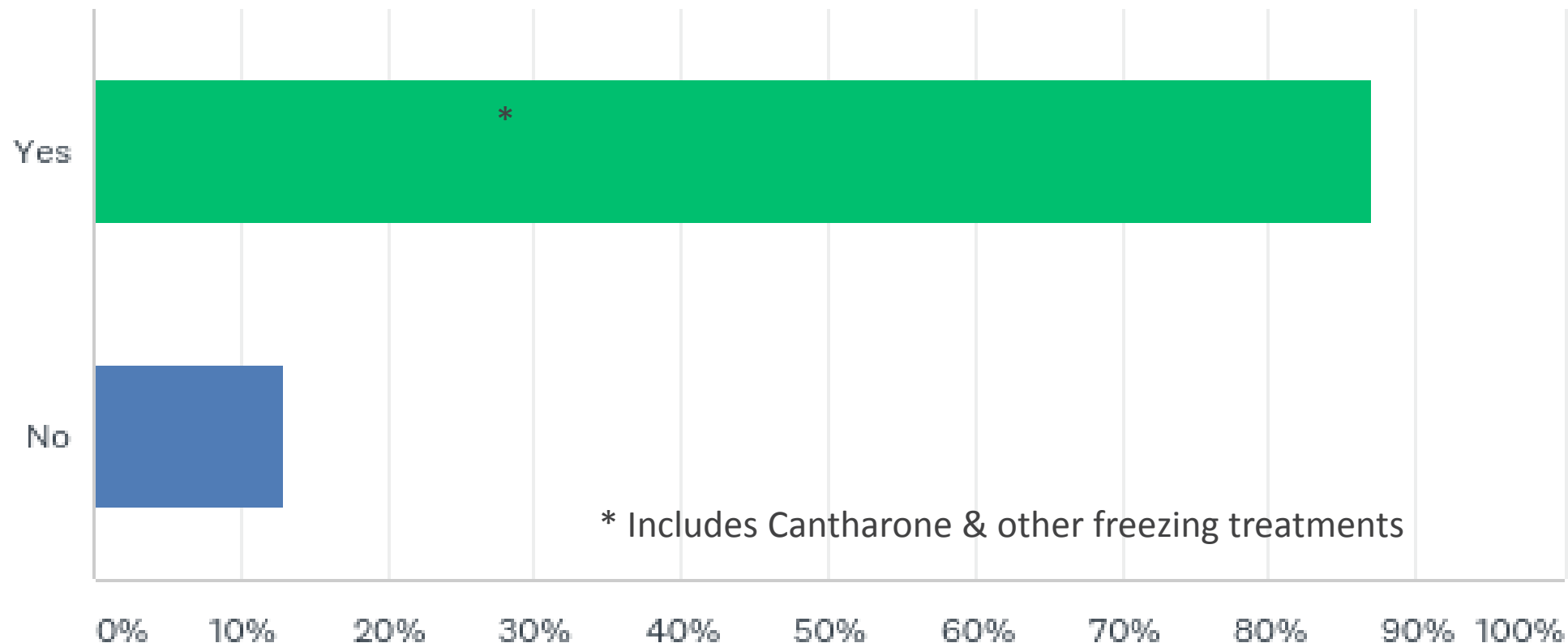


Dermatology



Do you treat warts/molluscum in your office?

(23 Responses)

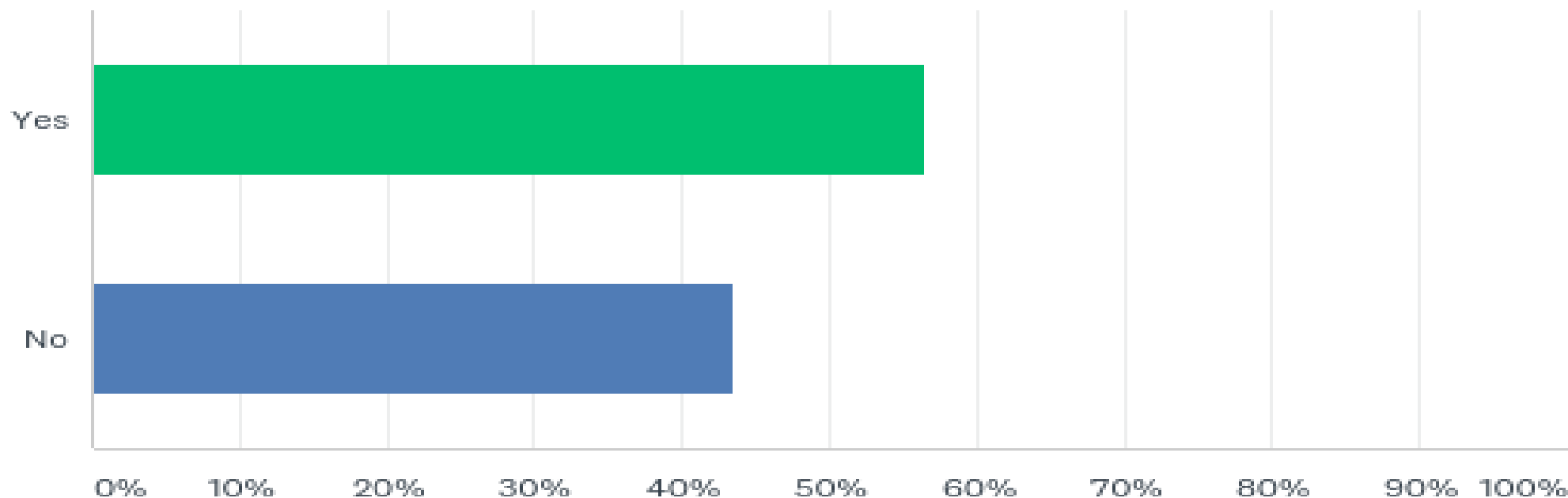


Social Determinants of Health



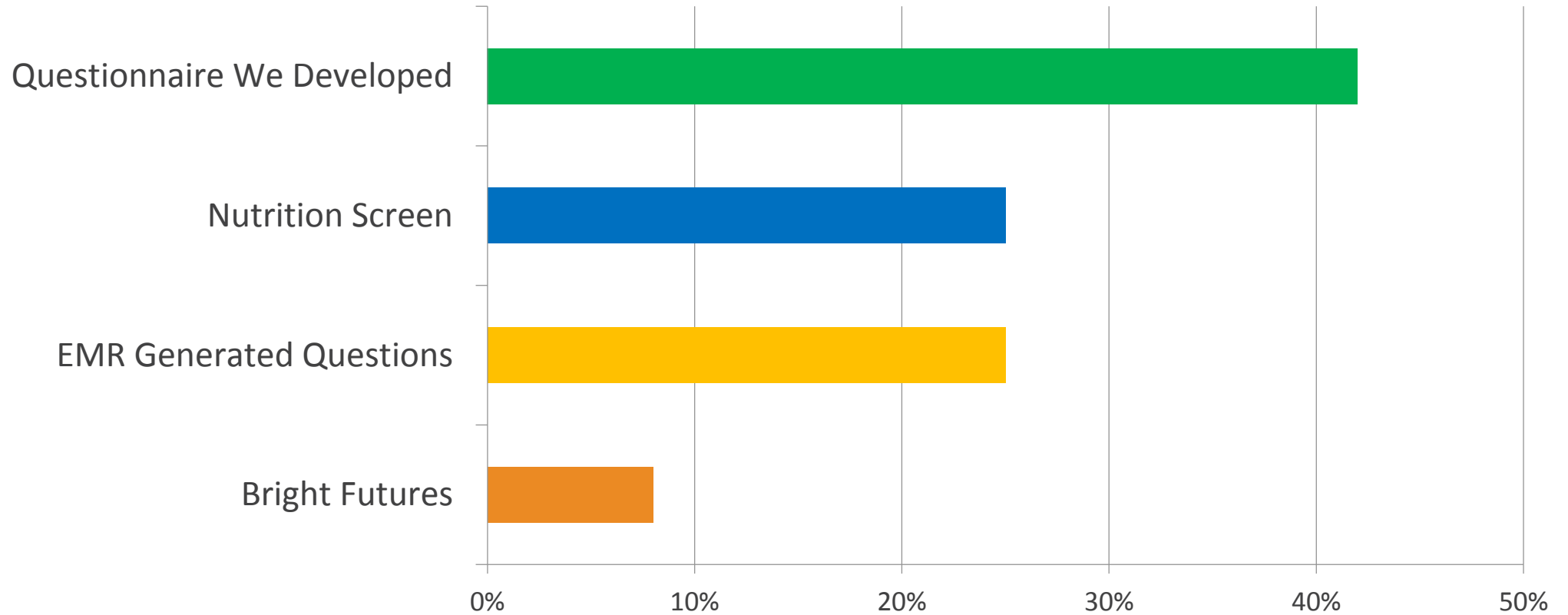
Do you screen for social determinants of health?

(23 Responses)



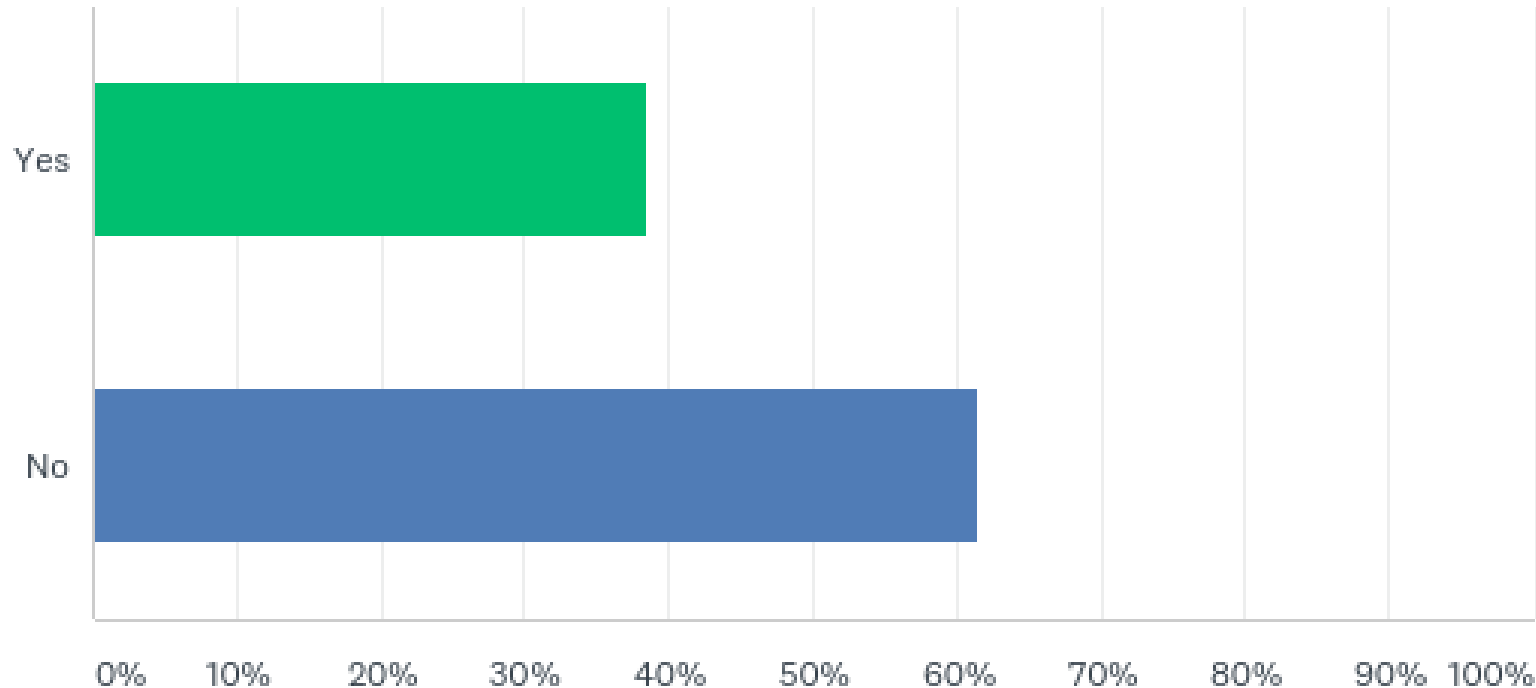
What screening tool do you use?

(23 Responses)



Is there a designated person in your practice to assist patients with positive screens to identify needed resources?

(13 Responses)



Care Compacts for Primary Care and Specialists



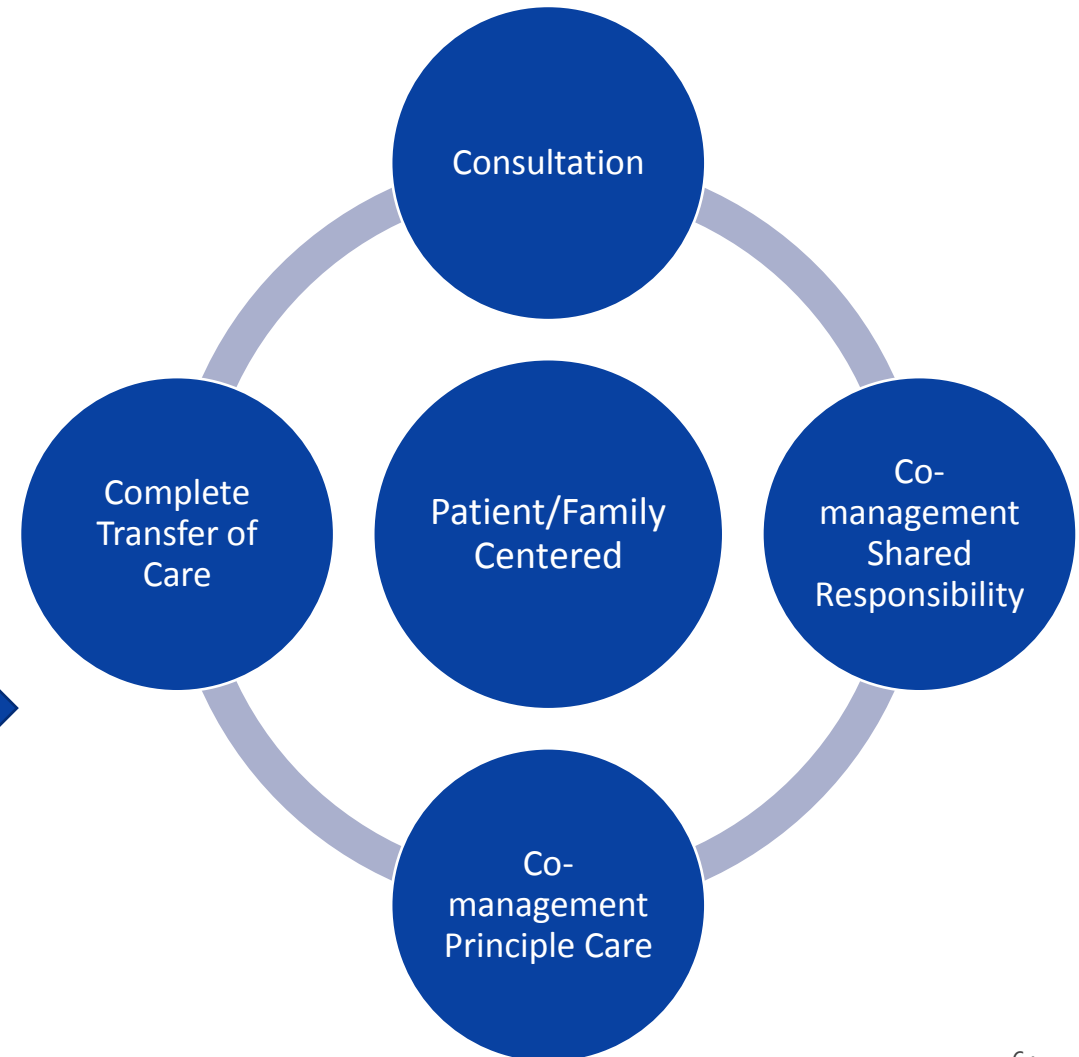
Dr. Dianna E. Abney, Medical Director, Network Management

Care Compacts

- Formalized agreements between PCPs and specialists that designate referral protocols, care transition expectations, and respective care management responsibilities.
- *Patient -focused* care compacts insure that patients and families remain the center of care and that their needs are understood and met.
- The use of care compacts improves care coordination and enhances both patient and provider satisfaction.
- PCP/specialist care compacts help achieve the PHN quadruple aim.

Primary Care Provider and Specialist will:

- **Agree to form care compacts**
 - high quality care
 - patient & family centered care
- **Communicate prior to referral**
 - maximize the efficiency of initial visit
 - set realistic expectations for family
 - save family time
- **Provide transition of care documents**
- **Decide on rules of engagement**
- **Communicate during co-management**



Sample Compact

Transition of Care	
Mutual Agreement	
<ul style="list-style-type: none">• Maintain accurate and up-to-date clinical record.• When available and clinically practical, agree to standardized demographic and clinical information format such as the Continuity of Care Record [CCR] or Continuity of Care Document [CCD]• Ensure safe and timely transfer of care of a prepared patient	
Expectations	
Primary Care	Specialty Care
<ul style="list-style-type: none"><input type="checkbox"/> PCP maintains complete and up-to-date clinical record including demographics.<input type="checkbox"/> Transfers information as outlined in Patient Transition Record.<input type="checkbox"/> Orders appropriate studies that would facilitate the specialty visit.<input type="checkbox"/> Informs patient of need, purpose (specific question), expectations and goals of the specialty visit<input type="checkbox"/> Provides patient with specialist contact information and expected timeframe for appointment.	<ul style="list-style-type: none"><input type="checkbox"/> Determines and/or confirms insurance eligibility<input type="checkbox"/> Identifies a specific referral contact person to communicate with the PCMH<input type="checkbox"/> When PCP is uncertain of appropriate laboratory or imaging diagnostics, assist PCP prior to the appointment regarding appropriate pre-referral work-up

Additional agreements/edits: _____

Care Compacts: Next Steps

- Primary Care and Specialist representatives working group to develop & pilot Care Compact
- Align with PHN Network Management and CNH Ambulatory Transformation
- Pilot with 1-2 primary care and specialty providers
- Present at Future of Pediatrics (June 16-17, 2020) for broader implementation